



WI Balance of State CoC Project Scoring Tool 2019-2020

Each CoC-funded project will be ranked using the WI Balance of State CoC Project Scoring Tool. The scoring criteria is based on performance, both operations and project level. The information and data used to complete the evaluation tool includes: CoC project annual performance report (APR) submitted in SAGE, ICA generated HMIS reports, and CoC project applications. The maximum possible number of points a project can earn is **136 points**.

Final Board Policy Decisions

- (1) HMIS grant will be placed on Tier 1, at the bottom of the scorable projects.
- (2) SSO-CE grant will be placed on Tier 1, after the HMIS grant.
- (3) Renewable new projects awarded in the last competition are required to begin in 2019. Each project will submit a renewal application, even if they have not yet begun. These projects will be placed on Tier 1, after the SSO-CE grant.
- (4) New projects created with reallocated relinquished funds will be placed after the renewable new projects on Tier 1.
- (5) BONUS projects will be placed on the bottom of Tier 2.
- (6) To be used in scoring, the APR submission must be accepted by HUD in SAGE. If there is an issue, confirmed by the HUD Milwaukee Field Office, the agency must notify the CoC Director. Limited, case-by-case, exceptions may be made.
- (7) Any renewable (non-new) project will be scored using the CoC Project Scoring Tool. All projects scoring 70% or higher and in good standing with HUD and the Balance of State CoC will automatically be eligible to submit a Project Application.
 - Any renewable (non-new) project falling below 70% must submit a Decision Form to the CoC Director. The Decision Form includes: relinquish the grant funds, reallocate the grant funds, or request reconsideration.
 - If a project fell under threshold during the FY2019 CoC Competition, the project must request an Exemption. This must be done in writing and outlining the steps taken to resolve the issues identified in the FY2019 CoC Competition and request for reconsideration process.
 - If the project is in good standing with HUD, the Balance of State CoC, and making improvements in coordination with the Board and/or BOS Staff recommendations, the project will be allowed to submit a Project Application.
 - If the project is not in good standing with HUD, or the Balance of State CoC, or has not made the improvements recommend by the Board or BOS Staff, the project will be required to complete the Decision Form.



Draft Timeline

If the NOFA drops and the competition begins June 1, 2019, then a timeline similar to the following would be followed. A final timeline will be posted on the website and sent out in email at the beginning of the competition.

June 1	Competition begins
July 15	Draft Scoring Tool results posted on website
July 31	Deadline for APR submissions in SAGE for use in scoring
August 1	Threshold determination and notice to projects
August 15	Projects under threshold decision deadline
August 16	2 nd Draft Scoring Tool results posted on website
August 30	Bonus and new project application deadline
September 1	Final Scoring Tool results posted on website
September 8	Deadline to appeal scoring tool results, request permission to reallocate

Updated Scoring Tool

- The Board of Directors requested comments from the membership on the Board Scoring Tool used in the FY2018 CoC Competition. The comment period was from February 19 – March 15, 2019.
 - The process was explained and published in the Balance of State newsletter and posted on the Balance of State website on February 19, 2019.
 - A verbal reminder of the upcoming process was provided at the February quarterly Balance of State meeting in Stevens Point on February 15, 2019.
 - Reminder emails went out to the membership on March 15, 2010.
- Following the close of the comment period, the Board reviewed the membership comments and provided additional comments. The Board deadline was April 15, 2019.
 - All comments were compiled into one discussion document. A review of the HUD scoring tool was conducted. Additional elements were added to the discussion.
 - The Board of Directors discussed the scoring tool, comments, and potential changes on May 2, 2019.
- The Board of Directors finalized and approved the scoring tool on May 2, 2019.



SECTION 3

Where do the points come from?

	Category	Total Points Possible	Data Source	Percentage of the total
Part 1	Timely Submission <ul style="list-style-type: none"> ● HUD APR ● Local Coalition submission ● Project Application 	0 pts.	SAGE APR Emailed submission ESNAPS	Penalty Only
Part 2	Project Performance – Operations <ul style="list-style-type: none"> ● Effective Use of Funds ● Unit Utilization ● Data Completeness ● eLOCCS ● Participant Eligibility ● Housing First 	30 points	SAGE APR HMIS-based report eLOCCS report Project Application	22% of total
Part 3	Project Performance <ul style="list-style-type: none"> ● Exits to Permanent Housing ● Maintain or increase non-earned income (PSH) ● Increase earned income (TH & RRH) ● Maintain or increase total income ● Mainstream Benefits ● Health Insurance 	40 points	SAGE APR	29.5% of total
Part 4	System Performance Measures <ul style="list-style-type: none"> ● Reoccurrence (all exits) ● Reoccurrence (successful exits) ● Length of time homeless (LOTH) #1 and #2 	26 points	ICA – SPM report ICA – 0555 report SAGE APR HMIS APR	19% of total
Part 5	Population <ul style="list-style-type: none"> ● Chronic Homeless (new) ● Adults with disabilities ● Place not meant for human habitation ● No income at entry ● VI-SPDAT 	40 points	HMIS-based report SAGE APR	29.5% of total
Part 6	Point-in-Time Requirement: Participation and Data Submission	0 pts.	Post-PIT Survey	Penalty Only



SECTION 4

Point Breakdown

Part 1: Timely Submission - No points awarded. Penalty Points assessed.

Criteria	0 points	-2 points
HUD APR submitted on time in SAGE Submission of APR ending in 2017 (or 2018 if available)	On time	Late
Turned in Board requested information for the purposes of the Collaborative Application on time	On time	Late
Turned in Project Application for review on time	On time	Late

As stated on page 1, once the NOFA drops and competition officially begins, a final timeline will be posted to the website and sent out in email. A set deadline will be included for any project that wishes to submit a new APR in SAGE. The most recently submitted APR in SAGE and accepted by HUD will be used for scoring purposes.

SECTION 5

Part 2: Program Performance – Operations (30 points possible)

	Criteria	5 points	4 points	3 points	2 points	1 point
1	Effective Use of Federal Funds	Spent 90-100% of grant	Spent 80-89% of grant	Spent 75-79%	N/A	N/A
2	Unit Utilization	96-100%	90-95%	80-89%	70 - 79%	69% or less
3	Data Completeness: Don't Know, Missing, Refused	0% - 1.0%	1.1% - 2%	2.1% - 3%	3.1% - 4%	Greater than 4.1%
4	eLOCCS Drawdown Rates	Once per quarter	N/A	N/A	N/A	N/A
5	Participant Eligibility: PSH	75-100%	N/A	N/A	N/A	N/A
	Participant Eligibility: TH	80-100%	60-79%	40-59%	20-39%	<19%
	Participant Eligibility: RRH	75-100%	N/A	N/A	N/A	N/A
6	Housing First and Low Barrier	Yes	N/A	N/A	N/A	N/A

Exceptions:

- New and first year renewals shall be exempt from scoring in the category of “Effective Use of Federal Funds” and “Unit Utilization” and will receive full points for each of those criteria.
- If an agency cannot access eLOCCS due to contractual issues with HUD, the agency is responsible to provide evidence of this situation to the Balance of State. If sufficient proof is provided, the agency will be exempt from the category of “eLOCCS Drawdown Rates” and receive full points for eLOCCS Drawdown Rates criteria.



SECTION 6

Part 3: Program Performance Measures (40 points possible for each project type)

	PSH Criteria	8 points	6 points	3 points	0 points
1 a	HUD Goal: Housing Stability	90% or higher	80 – 89%	70 – 79%	69% or less
2 a	HUD Goal: Maintain or Increase Other (Non-Earned) Income	54% or higher	35 – 53%	20 – 34%	19% or less
3	HUD Goal: Maintain or Increase Total Income	65% or higher	50 – 64%	35 – 49%	34% or less
4	HUD Goal: Non-Cash Benefits	65% or higher	50 – 64%	35 – 49%	34% or less
5	HUD Goal: Health Insurance	65% or higher	50 – 64%	35 – 49%	34% or less

	TH & RRH Criteria	8 points	6 points	3 points	0 points
1 b	HUD Goal: Housing Stability	75% or higher	65 – 74%	55 – 64%	54% or less
2 b	HUD Goal: Increase Earned Income	30% or higher	20-29%	10 – 19%	9% or less
3	HUD Goal: Maintain or Increase Total Income	65% or higher	50 – 64%	35 – 49%	34% or less
4	HUD Goal: Non-Cash Benefits	65% or higher	50 – 64%	35 – 49%	34% or less
5	HUD Goal: Health Insurance	65% or higher	50 – 64%	35 – 49%	34% or less



SECTION 7

Part 4: System Performance Measures (15 points possible)

	Criteria	5 points	4 points	3 points	2 points	1 point
1	Reoccurrence Rate (O555 report)	0 - 5%	5.1 – 10%	10.1 – 15%	15.1% - 20%	20.1% +
2	Reoccurrence Rate (SPM)	0 - 5%	5.1 – 10%	10.1 – 15%	15.1% - 20%	20.1% +

Note:

For Reoccurrence Rate (SPM):

- If a project had no exits, the project will receive 3 points.
- If a project had 1 or 2 participants exit, the project will receive a minimum of 3 points.
- If a project had 3 or 4 participants exit, the project will receive a minimum of 2 points.

	Project Type Criteria	8 points	4 points	0 points
3a	Length of Time Homeless (PSH) #1	55% or more of clients had 90 days or less between project entry and move-in date	45 – 54.9% or more of clients had 90 days or less between project entry and move-in date	Less than 44.9% of clients had 90 days or less between project entry and move-in date
	Length of Time Homeless (PSH) #2	65% of clients or more had a project entry and a move-in date	45-64.9% of clients or more had a project entry and a move-in date	Less than 44.9% of clients had a project entry and a move-in date
3b	Length of Time Homeless (TH) #1	50% or more of clients were in the project for 12 months or less	N/A	Less than 50% of clients were in the project for 12 months or less
	Length of Time Homeless (TH) #2	25% or more of clients were in the project for 12 months or less	N/A	Less than 25% of clients were in the project for 12 months or less
3c	Length of Time Homeless (RRH) #1	55% or more of clients had 90 days or less between project entry and move-in date	45 – 54.9% or more of clients had 90 days or less between project entry and move-in date	Less than 44.9% of clients had 90 days or less between project entry and move-in date
	Length of Time Homeless (RRH) #2	65% of clients or more had a project entry and a move-in date	45-64.9% of clients or more had a project entry and a move-in date	Less than 44.9% of clients had a project entry and a move-in date



SECTION 8

Part 5: Population (40 points possible for each project type)

	PSH Criteria	8 points	6 points	4 points	2 points	0 points
1	Chronic Homeless (new)	75% +	50-74%	25-49%	10-24%	9% or less
2	Stayers & leavers with 1 or more disabilities	50% +	35 - 50%	20 - 34%	10 - 19%	9% or less
3	Entries from Place Not Meant for Human Habitation	50% +	35 - 50%	20 - 34%	10 - 19%	9% or less
4	No income at entry	50% +	35 - 50%	20 - 34%	10 - 19%	9% or less
5 a	Entries after 4/1/16 with a VI-SPDAT (F or TAY) score	75% +	50-74%	25-49%	10-24%	9% or less

	TH Criteria	8 points	6 points	4 points	2 points	0 points
1	Chronic Homeless (new)	50% +	35 - 50%	20 - 34%	10 - 19%	9% or less
2	Stayers & leavers with 1 or more disabilities	50% +	35 - 50%	20 - 34%	10 - 19%	9% or less
3	Entries from Place Not Meant for Human Habitation	25% +	20-24%	10-19%	1-9%	0%
4	No income at entry	25% +	20-24%	10-19%	1-9%	0%
5 a	Entries after 4/1/16 with a VI-SPDAT (F or TAY) score	75% +	50-74%	25-49%	10-24%	9% or less

	RRH Criteria	8 points	6 points	4 points	2 points	0 points
1	Chronic Homeless (new)	25% +	20-24%	10-19%	1-9%	0%
2	Clients with 1 or more disability (new)	25% +	20-24%	10-19%	1-9%	0%
3	Entries from Place Not Meant for Human Habitation	25% +	20-24%	10-19%	1-9%	0%
4	No income at entry	25% +	20-24%	10-19%	1-9%	0%
5 b	Entries after 4/1/16 with a VI-SPDAT (F or TAY) score in or above range	75% +	50-74%	25-49%	10-24%	9% or less

Exceptions:

- Chronic Homeless (new): A process shall be established by which a project can demonstrate that at the time of a project opening, there were no chronic homeless persons on the coordinated entry list. If so, the project would be exempt and receive full points.



BONUS:

- For Rapid Re-housing projects: bonus points will be awarded to projects that enroll and serve households with higher VI-SPDAT scores (8+ for households without children and 9+ for households with children).

	BONUS Criteria	8 points	6 points	4 points	2 points	0 points
1	VI-SPDAT Score 8+ for households without children 9+ for households with children	75% and greater	50-74%	25-49%	10-24%	Less than 9.9%

SECTION 9

Part 6: Point-in-Time Requirement - No points awarded. Penalty Points assessed.

Criteria	Subtract
Non-Participation by COC Funded agency in overnight Street Count during the January PIT – penalty applies to the agency only.	10 points
Late submission of Final Deadline for January PIT data – this will be applied to the entire local continua.	10 points
Non-Participation by COC Funded agency in overnight Street Count during the July PIT – penalty applies to the agency only.	10 points
Late submission of Final Deadline for July PIT data – this will be applied to the entire local continua.	10 points

Tiebreaker

Once the total number of points are calculated, the number of points earned will be divided by the total possible points for that project type. The resulting percentage will be placed in descending order, highest at top and lowest at bottom. If there is a tie between projects, a tiebreaker score will be used.

The tiebreaker score will be based on cost effectiveness. The total HUD grant award amount will be divided by the number of successful outcomes. Successful outcome for all projects (other than PSH) is exiting to permanent housing. Successful outcome for PSH includes exits to permanent housing and remaining in permanent housing.

Example

A non-PSH project gets \$100,000 grant. 25 households successfully went to permanent housing. The cost per successful outcome is: \$4,000.

A PSH project gets \$100,000 grant. 5 households successfully went to permanent housing. 4 households remain in permanent housing. The cost per successful outcome is: \$11,111.