

## 1E-2. Project Review and Selection Process

In this zip file, there are 13 pieces of evidence that demonstrates the CoC used at least one criterion relating to improving system performance. The zip file includes the scoring tool the CoC used to score renewal ranked projects and all project application types and explanation; the scoring tool for the CoC used to score new ranked projects; the final project scores for ranked new and renewal projects; and a copy of one scored project application form that includes criteria, max point values and actual points awarded.

**(1) WIBOSCOC Project Scoring Tool Explanation 2021 - Final**

This document provides a detailed explanation of the scoring tool process including timeline, CoC Board policy decisions, where points come from, how the data is collected for each component, and which metrics are used to calculate the final score. This includes objective measures and system performance measures. This document was sent out my email and posted on the WIBOSCOC website.

**(2) WIBOSCOC Permanent Housing Bonus RFP Rubric 2021**

This document was sent out to the CoC membership at the same time as the instructions and application by email and posted on the WIBOSCOC website. It was used by the review team to score new project applications for the Permanent Hosing Bonus funding.

**(3) WIBOSCOC DV RRH Bonus RFP Rubric 2021**

This document was sent out to the CoC membership at the same time as the instructions and application by email and posted on the WIBOSCOC website. It was used by the review team to score new project applications for the DV Bonus funding.

**(4) WIBOSCOC Project Scoring Tool 2021 – FINAL**

There are 8 parts to the CoC Project Scoring Tool. Each Microsoft Excel Spreadsheet tab has been saved separately.

- **CoC Project Scoring Tool 2021-FINAL-Explanation Tab**
  - This tab explains the process used for the other tabs: ranking, tiebreaker, scoring-points, evaluation, data, and additional explanation.
- **CoC Project Scoring Tool 2021-FINAL-Final Ranking Tab**
  - This tab is the final ranking of all projects in the CoC. This matches the ranked order in the Priority Listing. Column A is the rank. Column B is the agency name. Column C is the project name. Column D indicates the project type. Column E is the score (%) which is calculated by dividing the total point the project received by the total points possible. Column F is the total amount of funding requested by the project. Column G is the tiebreaker amount calculated from the tiebreaker tab.
- **CoC Project Scoring Tool 2021-FINAL-Tiebreaker Tab**
  - This tab is the tiebreaker calculations for each project. The CoC approved the use of cost per successful outcome to determine scoring ties. The lower the cost, the better. Column A is the agency name. Column B is the project type. Column C is the project name. Column D is the total award which matches the most recently

submitted APR. Column E is the number of exits the project had to permanent housing. Column F is the number of leavers (minus those that died). Column G is the cost per successful outcome (dividing Column D by Column E).

- **CoC Project Scoring Tool 2021-FINAL-Scoring Points Tab**
  - This tab shows all the parts, criteria, metrics, and points awarded in the scoring process. On the far-right side, the chart shows the total points possible (191); objective criteria (77); system performance (61); and additional (53). Objective criteria make up 40% of total and system performance makes up 32%.
- **CoC Project Scoring Tool 2021-FINAL-Evaluation Tab**
  - This tab is the scoring for each project. Row 1 is the agency name. Row 2 is the project name. Column A indicates which part of the scoring. Column B is the scoring criteria and the total points for this section. The rest of the chart shows how many points a project received for each metric. Row 38 shows the total points awarded. Row 39 shows any bonus points the project was awarded. Row 40 is Row 38 plus Row 39. Row 41 shows any penalty points assigned. Row 42 is the total from Row 40 minus any penalty from Row 41. Row 43 shows the total possible for the project. Row 44 shows the percentage score (Row 42 number divided by Row 43 number).
- **CoC Project Scoring Tool 2021-FINAL-Data Tab**
  - This tab shows the actual data collected for each criteria for each project. Data came from APRs, HUD eloccs reports, HMIS data reports, PIT reports, CE assessment, Housing First assessment, and project applications.
- **CoC Project Scoring Tool 2021-FINAL-Additional Explanation Tab**
  - This project further explains 3 different areas of the scoring tool: coordinated entry, coordinated entry bonus points, and board approved policy decisions and exceptions.
- **CoC Project Scoring Tool 2021-FINAL-No Data Collected Tab**
  - This tab includes information collected on three projects that are not scored but reviewed. Their placement in the scoring process & final ranking is determined by the CoC Board.

(5) **WIBOSCOC Final Project Scores**

This document shows each renewal project, new permanent housing bonus projects, and new DV RRH expansion grant projects' final scores and percentage of the total.

(6) **CoC Project Scoring Card**

This document illustrates how a project application is scored, including the criteria, maximum point values and actual points awarded. In the CoC Project Scoring Tool 2021-FINAL, the data is collected on the data tab and the points are awarded based on that data on the evaluation tab. The percentage of the total is used to rank the projects and that is included on the Final Ranking tab. Copy of 1 scored project application form with criteria, max point values, and actual points awarded

House of Hope Green Bay: Youth Rapid Rehousing project application was used to illustrate how this process would work for 1 project, using the data and evaluation included on the CoC Project Scoring Tool.

## **WI Balance of State CoC Project Scoring Tool 2021**

### **CoC Project Scoring Tool – Purpose:**

The CoC Competition requires the CoC to evaluate and rank projects. The CoC is required to use objective, performance based scoring criteria and selection priorities to determine the extent to which each project addresses HUD’s policy priorities. According to HUD, “CoCs should reallocate funds to new projects whenever reallocation would improve outcomes and reduce homelessness, and consider how much each project spends to serve and house an individual/family as compared to other projects serving similar populations.”

The CoC Project Scoring Tool lays out the criteria and points possible. Each project receives a total score. Those scores are placed on **one** Tier, with those projects having the most points going on top and those with the least amount of points going on the bottom. The top scoring projects are those that are ending homelessness, have high performance indicators, and address HUD’s policy priorities.

### **Clarification about Tier 1 and Tier 2:**

The separation of the one Tier into two Tiers occurs when HUD provides the limits, or the floor. This represents the total amount of funding that can be on Tier 1 with the rest going on Tier 2. That limit has been 94% of our CoC’s annual renewal demand (ARD). The ARD is the total amount of funds it would take to fund all the current projects again. With 94% as a limit on Tier 1, that means 6% of the ARD must be on Tier 2. Even if all projects scored 90% on the CoC Project Scoring Tool, 6% of the funds will still be on Tier 2. If our ARD is \$10 million, then \$600,000 of project money has to be on Tier 2.

### **CoC Project Scoring Tool – Process:**

Each CoC-funded project will be ranked using the WI Balance of State CoC Project Scoring Tool. The scoring criteria is based on performance, both operations and project level. The information and data used to complete the evaluation tool includes: CoC project annual performance report (APR) submitted in SAGE, ICA generated HMIS reports, and CoC project applications. The maximum possible number of points a project can earn is **136 points**.

## **SECTION 1**

### **Final Board Policy Decisions**

- (1) HMIS grant will be placed on Tier 1, at the bottom of the scorable projects.
- (2) SSO-CE grant will be placed on Tier 1, after the HMIS grant.
- (3) New projects created with reallocated relinquished funds will be placed after the renewable new projects on Tier 1.
- (4) BONUS projects will be placed on the top of Tier 2.
- (5) To be used in scoring, the APR submission must be accepted by HUD in SAGE. If there is an issue, confirmed by the HUD Milwaukee Field Office, the agency must notify the CoC Director. Limited, case-by-case, exceptions may be made.

- (6) Any renewable (non-new) project will be scored using the CoC Project Scoring Tool. All projects scoring 70% or higher and in good standing with HUD and the Balance of State CoC will automatically be eligible to submit a Project Application. If a project falls below threshold 3 consecutive grant years (i.e. 2019, 2021, 2022), the CoC reserves the right to involuntarily reallocate the entire grant.
- Any renewable (non-new) project falling below 70% must submit a Decision Form to the CoC Director. The Decision Form includes: relinquish the grant funds, reallocate the grant funds, or request reconsideration.
  - If a project fell under threshold during the FY2019 CoC Competition, the project must request an Exemption. This must be done in writing and outlining the steps taken to resolve the issues identified in the FY2019 CoC Competition and request for reconsideration process.
    - If the project is in good standing with HUD, the Balance of State CoC, and making improvements in coordination with the Board and/or BOS Staff recommendations, the project will be allowed to submit a Project Application.
    - If the project is not in good standing with HUD, or the Balance of State CoC, or has not made the improvements recommend by the Board or BOS Staff, the project will be required to complete the Decision Form.
- (7) If an agency spent less than 75% of their grant (1<sup>st</sup> year grant exempt), the agency must submit an explanation and plan to address or make changes to prevent it from happening again. If the agency has spent less than 75% of their grant after 2 years, the amount unspent will be involuntarily reallocated.
- (8) If any agency's unit utilization is less than 80%, the agency must submit an explanation and plan to address or make changes to prevent it from happening again. If an agency has a unit utilization less than 80% after 2 grant years, the funding will be involuntarily reallocated and budget adjusted.

## SECTION 2

### **Draft Timeline**

If the NOFA drops and the competition begins July 1, 2021 and is due mid-October, then a timeline similar to the following would be followed. A final timeline will be posted on the website and sent out in email at the beginning of the competition.

July 1	Competition begins
August 15	Draft Scoring Tool results posted on website
August 31	Deadline for APR submissions in SAGE for use in scoring
September 1	Threshold determination and notice to projects
September 15	Projects under threshold decision deadline
September 16	2 <sup>nd</sup> Draft Scoring Tool results posted on website
September 30	Bonus and new project application deadline
October 1	Final Scoring Tool results posted on website
October 8	Deadline to appeal scoring tool results, request permission to reallocate

### SECTION 3 – Timely Submission (5 points possible)

Criteria	0 points	-2 points
HUD APR submitted on time in SAGE Submission of APR ending in 2018 (2019 if available)	On time	Late
Turned in Board requested information for the purposes of the Collaborative Application on time	*	Late
Turned in Project Application for review on time	On time	Late

Criteria	5 points	4 points	3 points	2 points	1 point	0 points
Action Plan Progress	Coalition set goals, fully met goals, and created new goals	Coalition set goals, fully met some goal(s) and made progress on other goal(s), and created new goal(s) or expanded clearly on original unmet goals	Coalition set goals, did not meet any goal(s) but provided explanation as to why, is continuing to work on these, and has set other goal(s) and/or expanded on the unmet ones	Coalition set goals, did not meet any goal(s), provided minimal explanation and does not plan to continue addressing or meeting these goal(s), has set a new goal(s)	Coalition set goals, did not meet any goal(s), did not provide any explanation or identify a reason, has set new goal(s)	Coalition did not set goals and/or has not set new goal(s)

As stated on page 1, once the NOFA drops and competition officially begins, a final timeline will be posted to the website and sent out in email. A set deadline will be included for any project that wishes to submit a new APR in SAGE. The most recently submitted APR in SAGE and accepted by HUD will be used for scoring purposes.

### SECTION 4 – Program Performance Operations (50 points possible)

	<b>Criteria</b>	<b>5 points</b>	<b>4 points</b>	<b>3 points</b>	<b>2 points</b>	<b>1 point</b>
1	Effective Use of Federal Funds	Spent 95 - 100% of grant	Spent 90 – 94.9% of grant	Spent 85 – 89.0% of grant	N/A	N/A
2	Unit Utilization	96-100%	90-95%	80-89%	N/A	N/A
3	Data Completeness: Don't Know, Missing, Refused	0% - 1.0%	1.1% - 2%	2.1% - 3%	3.1% - 4%	Greater than 4.1%
4	eLOCCS Drawdown Rates	Once per quarter	N/A	N/A	N/A	N/A

**Exceptions:**

- New and first year renewals shall be exempt from scoring in the category of “Effective Use of Federal Funds” and “Unit Utilization” and will receive full points for each of those criteria.
- If an agency cannot access eLOCCS due to contractual issues with HUD, the agency is responsible to provide evidence of this situation to the Balance of State. If sufficient proof is provided, the agency will be exempt from the category of “eLOCCS Drawdown Rates” and receive full points for eLOCCS Drawdown Rates criteria.

	<b>Criteria</b>	<b>5 points</b>	<b>4 points</b>	<b>3 points</b>	<b>2 points</b>	<b>1 point</b>
5	Housing First: Exits to Homelessness	95-100% of exits were into a destination other than homeless	90-94% of exits were into a destination other than homeless	80-89% of exits were into a destination other than homeless	70-79% of exits were into a destination other than homeless	69% or less of exits were into a destination other than homeless
6	Housing First: Reasons for Exit	95-100% of the reasons for exit met criteria	90-94% of the reasons for exit met criteria	80-89% of the reasons for exit met criteria	70-79% of the reasons for exit met criteria	69% or less of the reasons for exit met criteria
7	Housing First Monitoring Assessment: Access to Housing	Fully Compliant	Mostly Compliant	Somewhat Compliant	Somewhat non-compliant	Mostly Non-Compliant
8	Housing First Monitoring Assessment: Participant Input	Fully Compliant	Mostly Compliant	Somewhat Compliant	Somewhat non-compliant	Mostly Non-Compliant
9	Housing First Monitoring Assessment: Leasing/Rental	Fully Compliant	Mostly Compliant	Somewhat Compliant	Somewhat non-	Mostly Non-Compliant

	Assistance				compliant	
10	Housing First Monitoring Assessment: Services	Fully Compliant	Mostly Compliant	Somewhat Compliant	Somewhat non-compliant	Mostly Non-Compliant

#### HMIS Report

- Housing First is predicated on belief that people should be re-housed when possible and all efforts should be made to prevent the return into homelessness.
  - Exits to homelessness: if a household was exited from a CoC project into a homeless situation
  - Reasons for Exit: if a household was exited for reasons other than non-payment of rent, non-compliance with program rules, or disagreement with rules/persons (these are considered not in line with housing first). The criteria would include reasons other than those listed above.

Housing First Assessment – this tool will be used during all desk and in-person monitorings. Points will be awarded based on the results of the project’s most recent monitoring results.

- This 5-point scale will be used for each criteria on the housing first assessment tool:
  - Fully Compliant
  - Mostly Compliant
    - 1-2 minor changes needed
    - wording in documents need to be updated but in practice agency and staff are practicing housing first
  - Somewhat Compliant
    - 1-2 practices may need to be changed
    - documents need to be updated to be housing first
    - more staff training recommended
  - Somewhat Non-compliant
    - Agency has significant changes to be made to documents and practice
    - More agency and staff training required
  - Mostly Non-Compliant
    - Rules, documents and practices are not housing first
- The criteria within the housing first assessment will include the following:
  - Access to housing
    - Projects are low-barrier at entry. Households are not denied for access within the housing first guidelines
    - Participant-centered intake process
    - Compliant with equal access policy
  - Participant input
    - Staff are educating participants on housing first and tenants are informed of their full rights and responsibilities as a tenant
    - Agencies and staff are creating formal opportunities for participant input and feedback about the project.
  - Leasing/rental assistance
    - Housing is considered permanent
    - Participant choice in unit selection
    - Full tenant rights, including but not limited to no clauses that would be different than any other tenant; tenants are educated on their lease and rights as a tenant; eviction avoidance
  - Services



- Participant choice in services
- Participant-centered planning, case plan development, goals
- Services continually offered even in if temporary change in housing status (short stay in institution)
- Services offered up to 6 months beyond exit
- Effective services are offered and staff are trained in effective strategies known to increase stability and form trusting relationship (harm reduction, motivational interviewing, trauma-informed approaches, strengths-based)

### **SECTION 5 – Program Performance Measures (40 points possible)**

	<b>PSH Criteria</b>	<b>8 points</b>	<b>6 points</b>	<b>3 points</b>	<b>0 points</b>
1 a	HUD Goal: Housing Stability Exits to PH or remaining in PSH	90% or higher	80 – 89%	70 – 79%	69% or less
2 a	HUD Goal: Increase Cash Income	54% or higher	35 – 53%	20 – 34%	19% or less
3	HUD Goal: Increase Non-employment Income	65% or higher	50 – 64%	35 – 49%	34% or less
4	HUD Goal: Non-Cash Benefits	65% or higher	50 – 64%	35 – 49%	34% or less
5	HUD Goal: Health Insurance	65% or higher	50 – 64%	35 – 49%	34% or less

	<b>TH &amp; RRH Criteria</b>	<b>8 points</b>	<b>6 points</b>	<b>3 points</b>	<b>0 points</b>
1 b	HUD Goal: Exits to Permanent Housing	80% or higher	70 – 79%	60 – 69%	59% or less
2 b	HUD Goal: Increase Cash Income	30% or higher	20-29%	10 – 19%	9% or less
3	HUD Goal: Increase Non-employment Income	65% or higher	50 – 64%	35 – 49%	34% or less
4	HUD Goal: Non-Cash Benefits	65% or higher	50 – 64%	35 – 49%	34% or less
5	HUD Goal: Health Insurance	65% or higher	50 – 64%	35 – 49%	34% or less

### SECTION 6 – System Performance Measures (32 points possible)

	<b>Criteria</b>	<b>8 points</b>	<b>6 points</b>	<b>3 points</b>	<b>1 point</b>	<b>0 point</b>
1	Reoccurrence Rate (Recidivism Report)  <i>This looks at what happens after all exits.</i>	0 - 5%	5.1 – 10%	10.1 – 15%	15.1% - 20%	20.1% +
2	Reoccurrence Rate (SPM)  <i>This looks at what happens after an exit to a permanent desintation.</i>	0 - 5%	5.1 – 10%	10.1 – 15%	15.1% - 20%	20.1% +

**EXCEPTION:**

For Reoccurrence Rate (SPM): If a project had no exits, the project will receive 3 points. If a project had 1 or 2 participants exit, the project will receive a minimum of 3 points. If a project had 3 or 4 participants exit, the project will receive a minimum of 2 points.

**NOTE:**

The report parameters will match the number of months required by HUD (ie. 6 mo, 12 mo, 18 mo, 24 mo)

	<b>Project Type Criteria</b>	<b>8 points</b>	<b>4 points</b>	<b>0 points</b>
3a	Length of Time Homeless (PSH) #1	55% or more of clients had 90 days or less between project entry and move-in date	45 – 54.9% or more of clients had 90 days or less between project entry and move-in date	Less than 44.9% of clients had 90 days or less between project entry and move-in date
	Length of Time Homeless (PSH) #2	65% of clients or more had a project entry and a move-in date	45-64.9% of clients or more had a project entry and a move-in date	Less than 44.9% of clients had a project entry and a move-in date
3b	Length of Time Homeless (TH) #1	50% or more of clients were in the project for 12 months or less	N/A	Less than 50% of clients were in the project for 12 months or less
	Length of Time Homeless (TH) #2	25% or more of clients were in the project for 12 months or less	N/A	Less than 25% of clients were in the project for 12 months or less

3c	Length of Time Homeless (RRH) #1	55% or more of clients had 90 days or less between project entry and move-in date	45 – 54.9% or more of clients had 90 days or less between project entry and move-in date	Less than 44.9% of clients had 90 days or less between project entry and move-in date
	Length of Time Homeless (RRH) #2	65% of clients or more had a project entry and a move-in date	45-64.9% of clients or more had a project entry and a move-in date	Less than 44.9% of clients had a project entry and a move-in date

### SECTION 7 – Population (40 points possible)

	<b>PSH Criteria</b>	<b>8 points</b>	<b>6 points</b>	<b>4 points</b>	<b>2 points</b>	<b>0 points</b>
1	Chronic Homeless (new)	75% +	50-74%	25-49%	10-24%	9% or less
2	Stayers & leavers with 1 or more disabilities	50% +	35 - 50%	20 - 34%	10 - 19%	9% or less
3	Entries from Place Not Meant for Human Habitation	50% +	35 - 50%	20 - 34%	10 - 19%	9% or less
4	No income at entry	50% +	35 - 50%	20 - 34%	10 - 19%	9% or less
5 a	Entries after 4/1/16 with a VI-SPDAT (F or TAY) score	75% +	50-74%	25-49%	10-24%	9% or less

	<b>TH Criteria</b>	<b>8 points</b>	<b>6 points</b>	<b>4 points</b>	<b>2 points</b>	<b>0 points</b>
1	Chronic Homeless (new)	50% +	35 - 50%	20 - 34%	10 - 19%	9% or less
2	Stayers & leavers with 1 or more disabilities	50% +	35 - 50%	20 - 34%	10 - 19%	9% or less
3	Entries from Place Not Meant for Human Habitation	25% +	20-24%	10-19%	1-9%	0%
4	No income at entry	25% +	20-24%	10-19%	1-9%	0%
5 a	Entries after 4/1/16 with a VI-SPDAT (F or TAY) score	75% +	50-74%	25-49%	10-24%	9% or less

	<b>RRH Criteria</b>	<b>8 points</b>	<b>6 points</b>	<b>4 points</b>	<b>2 points</b>	<b>0 points</b>
1	Chronic Homeless (new)	25% +	20-24%	10-19%	1-9%	0%
2	Clients with 1 or more disability (new)	25% +	20-24%	10-19%	1-9%	0%
3	Entries from Place Not Meant for Human Habitation	25% +	20-24%	10-19%	1-9%	0%
4	No income at entry	25% +	20-24%	10-19%	1-9%	0%
5 b	Entries after 4/1/16 with a VI-SPDAT (F or TAY) score of at least 4	75% +	50-74%	25-49%	10-24%	9% or less

**Exceptions:**

- Chronic Homeless (new): A process shall be established by which a project can demonstrate that at the time of a project opening, there were no chronic homeless persons on the coordinated entry list. If so, the project would be exempt and receive full points.

**SECTION 8 - Coordinated Entry (24 points possible)**

<b>Criteria</b>	<b>8 points</b>	<b>6 points</b>	<b>4 points</b>	<b>0 points</b>
Findings issued at most recent coordinated entry monitoring	None	Yes, but the findings were resolved within 30 days	Yes, findings were resolved within 31 – 60 days	Yes, findings were resolved 61+ days
Timely coordinated entry follow-up	95% of agency follow-ups are completed (not expired)	90-94% of agency follow-ups are completed (not expired)	80-89% of agency follow-ups are completed (not expired)	79% or less of agency follow-ups are completed (not expired)
Coordinated entry referrals accurately completed	90% of agency referral data is complete and accurate	90-94% of agency referral data is complete and accurate	80-89% of agency referral data is complete and accurate	79% of agency referral data is complete and accurate

**Coordinated Entry – HMIS Coordinated Entry Prioritization Report**

- Coordinated entry follow-ups are required within 30 days of a coordinated entry referral. Expired follow-ups are those follow-ups not made within the 30 day time frame.
- Coordinated entry referrals are required to be complete and accurate. A referral is incomplete or inaccurate if the data negatively impacts a client's prioritization. This includes missing length of time homeless, missing disability information, missing DV status, etc.

**BONUS:**

A project can receive up to 6 points for their coalition's use of coordinated entry.

	<b>BONUS Criteria</b>	<b>6 points</b>	<b>4 points</b>	<b>2 points</b>	<b>0 points</b>
1	A coalition demonstrates that agencies (not required to use CE) are referring people to the prioritization list and/or using the prioritization list to fill project openings.	3 or more agencies or projects	2 agencies or projects	1 agency or projects	0 agencies or projects

**Examples of agencies that are not required to use CE include:**

- Tenant Based Rental Assistance (TBRA), HPP Prevention projects (starting 7/1), HPP Rapid re-housing projects (starting 7/1), Mainstream vouchers, and other housing programs that do not use CoC or ESG funds.

- HUD-VASH, WDVA VORP, and other veteran specific programs
- police departments, school districts, public housing authorities, human services, workforce resource, hospitals, other systems of care
- emergency shelters or motel voucher programs that do not receive ESG funds or are not otherwise required to use coordinated entry

### **SECTION 9 – Point-in-Time (penalty points only)**

<b>Criteria</b>	<b>Subtract</b>
Non-Participation by COC Funded agency in overnight Street Count during the January PIT – penalty applies to the agency only.	10 points
Late submission of Final Deadline for January PIT data – this will be applied to the entire local continua.	10 points
Non-Participation by COC Funded agency in overnight Street Count during the July PIT – penalty applies to the agency only.	10 points
Late submission of Final Deadline for July PIT data – this will be applied to the entire local continua.	10 points

### **SECTION 10 - Tiebreaker**

Once the total number of points are calculated, the number of points earned will be divided by the total possible points for that project type. The resulting percentage will be placed in descending order, highest at top and lowest at bottom. If there is a tie between projects, a tiebreaker score will be used.

The tiebreaker score will be based on cost effectiveness. The total HUD grant award amount will be divided by the number of successful outcomes. Successful outcome for all projects (other than PSH) is exiting to permanent housing. Successful outcome for PSH includes exits to permanent housing and remaining in permanent housing.

#### Example

A non-PSH project gets \$100,000 grant. 25 households successfully went to permanent housing. The cost per successful outcome is: \$4,000.

A PSH project gets \$100,000 grant. 5 households successfully went to permanent housing. 4 households remain in permanent housing. The cost per successful outcome is: \$11,111.



**RFP – BONUS Funds**  
**New Project Scoring Rubric (FY21 CoC Competition)**

<b>Total Points Received:</b>	
<b>Total Points Possible: RRH (330) expansion (350) PSH (350) expansion (370)</b>	
<b>Percentage of the Total:</b>	
<b>Reviewer #:</b>	

<b>Organization Name</b>	
<b>Project Name (new)</b>	
<b>Grant Amount Requesting</b>	
<b>Project Type (RRH, PSH, Ext-RRH, Ext-PSH)</b>	
<b>If Expansion, name of the Renewal Grant:</b>	

**Form Instructions**

- Fill out each section of the scoring making notes as needed.
- The total points possible is the maximum amount for each parameter. Scorer can award anywhere from zero to the maximum amount based on the how the applicant met the requirements as described.
- Do not forget to sub-total each section.
- At the end of the form, there is a place to enter each sub-total to then calculate the total.

**Points should be awarded based on:**

- quality and substance of each answer,
- sufficiently addressing all parts of the question,
- providing detail, and
- demonstrating understanding of requirements, priorities, and purpose.

**\*If an applicant marked “no” on a required question, the application will be denied.**

**Information in red is a guide as to what a review will be looking for in the responses.**

**Scoring**

**A. Experience of Applicant, Sub-recipient(s), and other Partners**

Parameter	Points Possible	Points Received	Notes
<p>Experience of applicant &amp; potential sub-recipients in effectively utilizing federal funds and performing activities proposed in application, given funding and time limitations.</p> <p><i>*This question is about the agency, not the project itself. Responses should include examples of federal funding the agency receives &amp; other activities related to homelessness or case management.</i></p>	10		
<p>Explanation as to why the applicant is an appropriate entity to receive funding for this project type.</p>	5		
<p>Concrete examples that illustrate experience in: (1) working with and addressing the target population’s identified housing needs, (2) develop and implement relevant systems and services, (3) identify and secure match, and (4) manage basic organization operations.</p> <p><i>*This response must address (1) – (4) with specific examples of the agency’s experience.</i></p>	10		
<p>Experience in leveraging other Federal, state, local and private sector funds.</p> <p><i>*This response should include the agency’s ability to leverage other resources and generate match.</i></p>	5		
<p>Description of financial management structure, how the system is operated in accordance with accepted accounting principles, and can meet the requirements of federal funds.</p> <p><i>*This response is specifically looking at the financial management and operation of the organization. The response must include the name of or description of the accounting system the agency uses.</i></p>	10		
<p>Explanation of any areas of concern – monitoring, OIG audit findings, past experience or performance with other grants. Note: this is <u>not</u> limited to just CoC funding.</p> <p><i>*Ideally, there would be none. If there are, has the applicant sufficiently explained how they have worked to correct any concerns.</i></p>	5		
<b>Subtotal</b>	<b>45</b>		

**B. Expansion Project only  
(if applicant is not applying for expansion, skip and go to Section C. Project Description)**

Parameter	Points Possible	Points Received	Notes
Explain why this application is an effective and efficient use of funds in an area with a data proven need. Include how this expansion of a current grant will further the goal of ending homelessness. <i>*The response must address (1) effectiveness, (2) efficiency, (3) data proven need, and (4) how the expansion will further the goal of ending homelessness.</i>	20		
<b>Subtotal</b>	<b>20</b>		

### C. Project Description

Parameter	Points Possible	Points Received	Notes
Description of proposed project that included: (1) a clear picture of the target population to be served, (2) plan for addressing the identified housing & support service needs, (3) the anticipated project outcome(s), (4) coordination with other organizations, & (5) how will the CoC Program funding be used? <i>*The response must specifically include a detailed description of the project (new component) and address (1) – (5).</i>	15		
Project milestone & days from grant agreement execution. Are the days from execution “reasonable”? <i>#1-3 should be within 60-90 days; #4 should be no longer than 6 months, ideally 120 days.</i>	10		
Description of understanding and knowledge of coordinated entry, written standards, and order of priority. Must include how that knowledge will be incorporated into the operation of the project. <i>*The response should include a basic explanation of how coordinated entry works both from the referral end and the project opening end. The response should identify the written standard requirements of the specific project type (new component) and the order of priority for that project. It is not required that the agency is currently involved in CE, but they do have to describe their knowledge of the requirements.</i>	15		
Compliance with housing first. <i>*Must answer “yes” to question 6 and 6b and check all the boxes in 6c. and 6d.</i>	*Required		



Description of understanding and knowledge of housing first with clients at entry and while enrolled. <b>*The answer to 6a should talk about no barriers at entry &amp; re-housing if evicted while in the program. It should be clear that there is a difference between an eviction and project termination. The project should be assisting with the mediation of landlord issues to reduce the potential for an eviction.</b>	10		
<b>Subtotal</b>	<b>50</b>		

#### D. Supportive Services for Participants

Parameter	Points Possible	Points Received	Notes
Description as to how the project applicant addresses the educational needs of the children and/or youth during housing search and after the household is housed. <b>*This answer should include 0-5 year old services, K-12 services, as well as post-secondary possibilities. All projects should answer this question because youth is defined as under 24.</b>	5		
Description as to how the project applicant will help participants obtain permanent housing <u>and</u> how the project applicant will provide the necessary services and support to help participants remain in permanent housing once assistance ends. Must include: (1) needs of the target population, (2) plan that addresses the types of assistance that will be provided by the applicant (or partners) to ensure participants move into appropriate permanent housing and remain in/move to other permanent housing once assistance is no longer needed, (3) how the applicant will determine the right type of housing that fits the needs, (4) how the applicant will work with landlords to address possible issues and challenges, (5) how the applicant will work with program participants to set goals toward successful retention of permanent housing. <b>*The response must include detailed response to (1) – (5) as it relates to obtaining permanent housing and remain in permanent housing after assistance ends.</b>	20		
Describe the specific plan to coordinate and integrate with other mainstream health, social services, and employment programs for which program participants may be eligible. The description must include: (1) How the project will	20		

<p>assist participants with obtaining and increasing employment income that will lead to successful exits from homelessness (e.g. local employment programs, job training opportunities, educational opportunities); (2) What types of mainstream services the project will assist participants with obtaining to increase non-employment income (e.g. SSI; SSDI; food stamps; Veteran benefits); (3) What types of social services the project will provide access and help to participants to obtain (e.g. childcare, food assistance, TANF, early childhood education); and (4) How the project will coordinate with other partners and assist participants access healthcare benefits and resources (e.g. Medicaid, Medicare, healthcare for the homeless, Federally qualified health centers).</p> <p><b>*The response must provide detailed description that includes responses for (1) – (4).</b></p>			
<p>Thoroughness of explanation of supporting services including who, how they will be accessed, and how often.</p> <p><b>*The chart must be completed. The goal is that projects should be partnering or working with partners to provide a variety of services.</b></p>	5		
<p>Will the project make available regular or as requested transportation assistance to attend mainstream benefit appointments, employment training, or jobs? <i>Yes = 5 pts. No = 0 pts.</i></p>	5		
<p>Will the project provide at least annual follow-ups with participants to ensure mainstream benefits are received and renewed? <i>Yes = 5 pts. No = 0 pts.</i></p>	5		
<p>Will project participants have access to SSI/SSDI technical assistance provided by the applicant or partner agency (through a formal or informal relationship)? <i>Yes = 5 pts. No = 0 pts.</i></p>	5		
<b>Subtotal</b>	<b>65</b>		

**E. Budget**

Parameter	Points Possible	Points Received	Notes
<p>Complete explanation of budget – including rental assistance</p> <p><b>*The project must complete rental assistance. Must use 2021 FMR. The number of units must match what the application says in “F. Housing Type and Location.”</b></p>	15		

Cost effective description of supportive services (required) and HMIS (optional), including amount of funding for project type and needs of prospective project participants (i.e. number of units, FMR, rent reasonableness, community need) <i>*This should include both quantity and description for the supportive services and HMIS (if selected).</i>	15		
<b>Subtotal</b>	<b>30</b>		

**F. Match**

Parameter	Points Possible	Points Received	Notes
Description of match (in kind and/or cash), including type of commitment and source <i>*This chart should be complete with source, contributor, value, and date. These must match the letters of commitments. If complete and the totals match the requirement, give 10. Otherwise 0.</i>	10		
Meets the requirement for 25% match requirement <i>*This is 25% of the entire grant amount (including admin) minus any leasing costs.</i>	*required		
<b>Subtotal</b>	<b>10</b>		

**G. Demonstration of Organization Fiscal Capacity**

Parameter	Points Possible	Points Received	Notes
Overall assessment given length agency existed, length of time providing housing services, level of turnover in management, and agency's total budget in terms of capacity to administer a federal CoC grant.	20		
Description of experience administering other federal dollars. This is not limited to homeless funding. <i>(if none – must receive 0 points)</i>	10		
Description of experience administering state dollars. This is not limited to homeless funding. <i>(if none – must receive 0 points)</i>	10		
Overall adherence to fiscal requirements such as segregating funds and financial audits	*required		
<b>Subtotal</b>	<b>40</b>		

**H. Appendix 1 - RRH**



**If applying for Rapid Re-housing only. If applicant is not applying for RRH, skip and go to next section regarding PSH.**

Parameter	Points Possible	Points Received	Notes
<p>Description of the difference between the ESG &amp; CoC RRH already in operation in the community and the proposed COC funded RRH.</p> <p>Description of how the coalition ensures that the right people are enrolled in the right projects that meet their ends? This should include population, priorities, eligibility, etc.</p> <p><i>*This response should answer each of the questions.</i></p>	20 RRH		
<p>Describe the exit strategy that the project will incorporate to ensure project participants are prepared to move on from the project and able to maintain permanent housing.</p> <p><i>*This response should include the exit strategy and address any potential barriers to retaining permanent housing after the project ends.</i></p>	20 RRH		
<b>Subtotal</b>	<b>40 RRH</b>		

### Appendix 1 - PSH

**If applying for Permanent Supportive Housing only. If applicant is not applying for PSH, skip and go to next section.**

Parameter	Points Possible	Points Received	Notes
<p>Description of outreach methods specific to ensure all eligible chronic homeless persons are identified for the project. <i>*This should not be a “wait and see” approach.</i></p>	20 PSH		
<p>Description of collaboration with medical providers (those licensed to diagnose and treat) to ensure timely documentation of disability verifications for at least one adult in each household. <i>*Description should include what has already been done as well as the detailed plan of who is going to what moving forward.</i></p>	20 PSH		
<p>Description of effective exit strategy to help program participants move on from the project when they no longer want or need the level of intensive case management that PSH can provide. <i>*This can include transition in place, section 8, other subsidized assistance but description should be</i></p>	20 PSH		

detailed in the agency's relationship with other providers.			
<b>Subtotal</b>	<b>60 PSH</b>		

**Appendix 1 – Both RRH & PSH**  
**This must be filled out for both project types.**

Parameter	Points Possible	Points Received	Notes
Describe how the applicant will cultivate landlord relationships, will help participants find housing, and will ensure participants can access available housing options in the coalition. *This response should address all 3 elements. There should be a realistic understanding that finding housing is a challenge and what steps will the agency take to address that challenge.	20		
Describe how the applicant will address issues around mental health, addiction, resistance to services, lease violations, and other things that could jeopardize a participant's housing. *This response should talk about the different techniques used by case managers, knowledge of community resources, and an emphasis on working with the participant to address these issues.	15		
Using data from the PIT <u>and</u> coordinated entry <u>and</u> any other data source, describe the need that this project will meet in the community. If additional data sources are used, please identify and attach to this application. This can include Osnum or another comparable database. *This description should draw a connection from the project description, units and beds requested, services provided, and target population identified and supported specifically with data. *Must include both PIT data and CE data and any other data source necessary to describe the need the project will meet.	15		
<b>Subtotal</b>	<b>50</b>		

**I.. Appendix 2 – BONUS Points**

Parameter	Points Possible	Points Received	Notes
Leveraging Housing Resources			

<ul style="list-style-type: none"> <li>• If RRH, must demonstrate that these housing units (not funded by CoC or ESG) will service at least 25% of the program participants anticipated to be served by the project).</li> <li>• If PSH, must demonstrate that these housing units (not funded by CoC or ESG) will provide at least 25% of the units included in the project.</li> </ul> <p>Both projects types require letters of commitment, contracts or other formal written documents demonstrating the number of subsidies or units being provided to support the project.</p>			
<p>Leveraging Healthcare Resources Either RRH or PSH projects that utilizes health care resources to help people experiencing homelessness.</p> <ul style="list-style-type: none"> <li>• In the case of substance abuse treatment or recovery provider, it will provide access to treatment or recovery services for all program participants who qualify and chose those services. Or</li> <li>• An amount that is equivalent to 25% of the funding being requested for the project will be covered by the healthcare organization.</li> </ul> <p>Both projects types require letters of commitment from a health care organization and indicates the value of assistance being provided.</p>			
<b>Subtotal</b>			

**J. Required Attachments**

<b>Parameter</b>	<b>Points Possible</b>	<b>Points Received</b>	<b>Notes</b>
Most recent fiscal year agency audit including management letter	*required		
Letter of support from at least 2 different agencies within the local coalition <b>*Letters must be dated no earlier than 9/1/2021</b>	*required		
Letters of match (in-kind and/or cash) totally at least 25% of request (minus leasing dollars) <b>*Letters must be dated no earlier than 9/1/2021</b>	*required		
Explanation and evidence from current coordinated entry prioritization lists as to what the need in the community is and how this proposed project will meet that need.	*required		

<p>*This must include a description and evidence of: (1) current coordinated entry prioritization list, (2) explanation of the need using the information on the prioritization list, and (3) how the project will meet the need explained in #2.</p>			
<p>Specific and detailed timeline and explanation as to how the project will be prepared to start expending funds and enrolling &amp; housing clients on Day 1. This must include both a timeline of events and explanation to ensure that the project will be ready to enroll and house clients following grant execution.</p>	*required		
<p><b>Subtotal</b></p>	*required		

**ADDITIONAL NOTES:**



## **Total Points Possible**

### **Rapid Rehousing (RRH) or RRH Expansion**

<b>Section Subtotal</b>	<b>Points Possible</b>	<b>Points Received</b>	<b>Notes</b>
Experience of applicant, sub-recipient, and other partners	45		
Expansion (only)	20		
Project description	50		
Supportive services for participants	65		
Budget	30		
Match	10		
Demonstration of organization fiscal capacity	40		
Appendix I RRH	40		
Appendix I Both Projects	50		
Appendix 2 BONUS – Leverage Housing Resources	50		
Appendix 2 BONUS – Leverage Healthcare Resources	50		
<b>TOTAL (No Expansion)</b>	<b>330</b>		
<b>TOTAL (Expansion)</b>	<b>350</b>		

### **Permanent Supportive Housing (PSH) or PSH Expansion**

<b>Section Subtotal</b>	<b>Points Possible</b>	<b>Points Received</b>	<b>Notes</b>
Experience of applicant, sub-recipient, and other partners	45		
Expansion (only)	20		
Project description	50		
Supportive services for participants	65		
Budget	30		
Match	10		
Demonstration of organization fiscal capacity	40		
Appendix I PSH	60		
Appendix I Both Projects	50		
Appendix 2 BONUS – Leverage Housing Resources	50		
Appendix 2 BONUS – Leverage Healthcare Resources	50		
<b>TOTAL (No Expansion)</b>	<b>350</b>		
<b>TOTAL (Expansion)</b>	<b>370</b>		





**DV Bonus RRH Expansion Sub-Recipient  
New Project Scoring Rubric (FY21 CoC Competition)**

<b>Total Points Received:</b>	
<b>Total Points Possible (460):</b>	
<b>Percentage of the Total:</b>	
<b>Reviewer #:</b>	

<b>Organization Name</b>	
<b>Project Name (new)</b>	
<b>Grant Amount Requesting</b>	

**Form Instructions**

- Fill out each section of the scoring making notes as needed.
- The total points possible is the maximum amount for each parameter. Scorer can award anywhere from zero to the maximum amount based on the how the applicant met the requirements as described.
- Do not forget to sub-total each section.
- At the end of the form, there is a place to enter each sub-total to then calculate the total.

**Points should be awarded based on:**

- quality and substance of each answer,
- sufficiently addressing all parts of the question,
- providing detail, and
- demonstrating understanding of requirements, priorities, and purpose.

**\*If an applicant marked “no” on a required question, the application will be denied.**

**Information in red is a guide as to what a review will be looking for in the responses.**

**Scoring**

**A. Experience of Applicant, Sub-recipient(s), and other Partners**

Parameter	Points Possible	Points Received	Notes
<p>Experience of applicant &amp; potential sub-recipients in effectively utilizing federal funds and performing activities proposed in application, given funding and time limitations.</p> <p><i>*This question is about the agency, not the project itself. Responses should include examples of federal funding the agency receives &amp; other activities related to homelessness or case management.</i></p>	10		
<p>Explanation as to why the applicant is an appropriate entity to receive funding for this project type.</p>	5		
<p>Concrete examples that illustrate experience in: (1) working with and addressing the target population’s identified housing needs, (2) develop and implement relevant systems and services, (3) identify and secure match, and (4) manage basic organization operations.</p> <p><i>*This response must address (1) – (4) with specific examples of the agency’s experience.</i></p>	10		
<p>Experience in leveraging other Federal, state, local and private sector funds.</p> <p><i>*This response should include the agency’s ability to leverage other resources and generate match.</i></p>	5		
<p>Description of financial management structure, how the system is operated in accordance with accepted accounting principles, and can meet the requirements of federal funds.</p> <p><i>*This response is specifically looking at the financial management and operation of the organization. The response must include the name of or description of the accounting system the agency uses.</i></p>	10		
<p>Explanation of any areas of concern – monitoring, OIG audit findings, past experience or performance with other grants. Note: this is <u>not</u> limited to just CoC funding.</p> <p><i>*Ideally, there would be none. If there are, has the applicant sufficiently explained how they have worked to correct any concerns.</i></p>	5		
<b>Subtotal</b>	<b>45</b>		

**B. DV Bonus**

Parameter	Points Possible	Points Received	Notes
<p>Unmet needs: must have a number in (a), (b), and (c).            Calculating: describe how you came up with the numbers. This must include the data source.  <b>*The response must include a # of people and an explanation as to what data source(s) were used – including comparable database, other administrative data, HMIS, and external data source.</b></p>	10		
<p>Rate of Placement &amp; Retention: must have a number in (a) and (b).            Calculating: describe how you came up with the numbers. This must include the data source.  <b>*The response must include a # of people and an explanation as to what data source(s) were used – including comparable database, other administrative data, HMIS, and external data source.</b></p>	10		
<p>Narrative responses must include and address: (1) how the project applicant will ensure DV survivors experiencing homelessness will be assisted to quickly move into safe affordable housing. Include how the project applicant will address safety planning needs as well. (2) how the project applicant will connect survivors to supportive services. And (3) how the project applicant will help clients move from assisted housing to housing they could sustain – addressing housing stability after the housing subsidy ends.  <b>*The response must include a detailed response to #1-3.</b></p>	20		
<p>Describe examples of how the project applicant ensures the safety of DV survivors experiencing homelessness by:</p> <ul style="list-style-type: none"> <li>• Training staff on safety planning?</li> <li>• Adjusting intake space to better ensure a private conversation?</li> <li>• Conducting separate interviews/intake with each member of a couple?</li> <li>• Working with survivors to have them identify what is safe for them as it relates to scattered site units and/or rental assistance?</li> </ul> <p><b>*The response should include examples of each of the 4 items and those examples should directly related to ensuring safety of DV survivors.</b></p>	15		
<p>Describe how the agency measures its ability to ensure the safety of DV survivors.  <b>*The response should a description of the method by which the agency can actual measure its own ability</b></p>	10		

<p>to ensure safety as described in the previous question. How do they know what they did actually ensured safety?</p>			
<p>Describe the project applicant’s past experience in using trauma-informed, victim-centered approaches to meet needs of survivors by:</p> <ul style="list-style-type: none"> <li>• Prioritizing participant choice and rapid placement and stabilization in permanent housing consistent with participants’ preferences;</li> <li>• Establishing and maintain an environment of agency and mutual respect, e.g. the project does not use punitive interventions, ensures program participant staff interactions are based on equality and minimize power differentials;</li> <li>• Providing program participants access to information on trauma;</li> <li>• Placing emphasis on the participant’s strengths, strength-based coaching, questionnaires and assessment tools include strength-based measures, case plans includes assessments of program participants strengths and works toward goals and aspirations;</li> <li>• Centering on cultural responsiveness and inclusivity, e.g. training on equal access, cultural competence, nondiscrimination;</li> <li>• Delivering opportunities for connection for program participants, e.g. groups, mentorships, peer-to-peer, spiritual needs;</li> <li>• Offering support for parenting, e.g. parenting classes, childcare</li> </ul> <p><b>*The response should include a description and examples of all the elements listed above. It has to be about the agency’s past experience with these things (not what they will do moving forward).</b></p>	20		
<p>Identify the supportive services the project applicant will provide to DV survivors experiencing homelessness while quickly moving them into permanent housing and addressing their safety needs. Provide examples of how the project applicant proves the supportive services.</p> <p><b>*The response should include a list of supportive services that the project will provide and examples of how the agency will provide them.</b></p>	10		
<p>Describe how the project will implement in the new project trauma-informed, victim-centered approaches to meet needs of survivors by:</p> <ul style="list-style-type: none"> <li>• Prioritizing participant choice and rapid placement and stabilization in permanent housing consistent with participants’ preferences;</li> <li>• Establishing and maintain an environment of agency and mutual respect, e.g. the project does not use punitive interventions, ensures program participant staff interactions are based on equality and minimize power differentials;</li> <li>• Providing program participants access to information on trauma;</li> </ul>	20		

<ul style="list-style-type: none"> <li>Placing emphasis on the participant’s strengths, strength-based coaching, questionnaires and assessment tools include strength-based measures, case plans includes assessments of program participants strengths and works toward goals and aspirations;</li> <li>Centering on cultural responsiveness and inclusivity, e.g. training on equal access, cultural competence, nondiscrimination;</li> <li>Delivering opportunities for connection for program participants, e.g. groups, mentorships, peer-to-peer;</li> <li>Offering support for parenting, e.g. parenting classes, childcare</li> </ul> <p><b>*The response should include a description and examples of all the elements listed above. It has to be about what the agency will do moving forward (not about the agency’s past experience).</b></p>			
<b>Subtotal</b>	<b>115</b>		

### C. Project Description

Parameter	Points Possible	Points Received	Notes
Description of proposed project that included: (1) a clear picture of the target population to be served, (2) plan for addressing the identified housing & support service needs, (3) the anticipated project outcome(s), (4) coordination with other organizations, & (5) how will the CoC Program funding be used? <b>*The response must specifically include a detailed description of the project (new component) and address (1) – (5).</b>	15		
Project milestone & days from grant agreement execution. Are the days from execution “reasonable”? <b>#1-3 should be within 60-90 days; #4 should be no longer than 6 months, ideally 120 days.</b>	10		
Description of understanding and knowledge of coordinated entry, written standards, and order of priority. Must include how that knowledge will be incorporated into the operation of the project. <b>*The response should include a basic explanation of how coordinated entry works both from the referral end and the project opening end. The response should identify the written standard requirements of the specific project type (new component) and the order of priority for that project. It is not required that the agency is currently involved in CE, but they</b>	15		

do have to describe their knowledge of the requirements.			
Compliance with housing first. <b>*Must answer “yes” to question 6 and 6b and check all the boxes in 6c. and 6d.</b>	<b>*Required</b>		
Description of understanding and knowledge of housing first with clients at entry and while enrolled. <b>*The answer to 6a should talk about no barriers at entry &amp; re-housing if evicted while in the program. It should be clear that there is a difference between an eviction and project termination. The project should be assisting with the mediation of landlord issues to reduce the potential for an eviction.</b>	10		
<b>Subtotal</b>	<b>50</b>		

**D. Supportive Services for Participants**

Parameter	Points Possible	Points Received	Notes
Description as to how the project applicant addresses the educational needs of the children and/or youth during housing search and after the household is housed. <b>*This answer should include 0-5 year old services, K-12 services, as well as post-secondary possibilities. All projects should answer this question because youth is defined as under 24.</b>	5		
Description as to how the project applicant will help participants obtain permanent housing <u>and</u> how the project applicant will provide the necessary services and support to help participants remain in permanent housing once assistance ends. Must include: (1) needs of the target population, (2) plan that addresses the types of assistance that will be provided by the applicant (or partners) to ensure participants move into appropriate permanent housing and remain in/move to other permanent housing once assistance is no longer needed, (3) how the applicant will determine the right type of housing that fits the needs, (4) how the applicant will work with landlords to address possible issues and challenges, (5) how the applicant will work with program participants to set goals toward successful retention of permanent housing. <b>*The response must include detailed response to (1) – (5) as it relates to obtaining permanent housing and remain in permanent housing after assistance ends.</b>	20		

<p>Describe the specific plan to coordinate and integrate with other mainstream health, social services, and employment programs for which program participants may be eligible. The description must include: (1) How the project will assist participants with obtaining and increasing employment income that will lead to successful exits from homelessness (e.g. local employment programs, job training opportunities, educational opportunities); (2) What types of mainstream services the project will assist participants with obtaining to increase non-employment income (e.g. SSI; SSDI; food stamps; Veteran benefits); (3) What types of social services the project will provide access and help to participants to obtain (e.g. childcare, food assistance, TANF, early childhood education); and (4) How the project will coordinate with other partners and assist participants access healthcare benefits and resources (e.g. Medicaid, Medicare, healthcare for the homeless, Federally qualified health centers).</p> <p><b>*The response must provide detailed description that includes responses for (1) – (4).</b></p>	20		
<p>Thoroughness of explanation of supporting services including who, how they will be accessed, and how often.</p> <p><b>*The chart must be completed. The goal is that projects should be partnering or working with partners to provide a variety of services.</b></p>	5		
<p>Will the project make available regular or as requested transportation assistance to attend mainstream benefit appointments, employment training, or jobs? <i>Yes = 5 pts. No = 0 pts.</i></p>	5		
<p>Will the project provide at least annual follow-ups with participants to ensure mainstream benefits are received and renewed? <i>Yes = 5 pts. No = 0 pts.</i></p>	5		
<p>Will project participants have access to SSI/SSDI technical assistance provided by the applicant or partner agency (through a formal or informal relationship)? <i>Yes = 5 pts. No = 0 pts.</i></p>	5		
<p><b>Subtotal</b></p>	<b>65</b>		

**E. Budget**

Parameter	Points Possible	Points Received	Notes
Complete explanation of budget – including rental assistance	15		

*The project must complete rental assistance. Must use 2021 FMR. The number of units must match what the application says in “F. Housing Type and Location.”			
Cost effective description of supportive services (required) and HMIS (optional), including amount of funding for project type and needs of prospective project participants (i.e. number of units, FMR, rent reasonableness, community need) *This should include both quantity and description for the supportive services and HMIS (if selected).	15		
<b>Subtotal</b>	<b>30</b>		

**F. Match**

Parameter	Points Possible	Points Received	Notes
Description of match (in kind and/or cash), including type of commitment and source *This chart should be complete with source, contributor, value, and date. These must match the letters of commitments. If complete and the totals match the requirement, give 10. Otherwise 0.	10		
Meets the requirement for 25% match requirement *This is 25% of the entire grant amount (including admin) minus any leasing costs.	*required		
<b>Subtotal</b>	<b>10</b>		

**G. Demonstration of Organization Fiscal Capacity**

Parameter	Points Possible	Points Received	Notes
Overall assessment given length agency existed, length of time providing housing services, level of turnover in management, and agency’s total budget in terms of capacity to administer a federal CoC grant.	20		
Description of experience administering other federal dollars. This is not limited to homeless funding. (if none – must receive 0 points)	10		
Description of experience administering state dollars. This is not limited to homeless funding. (if none – must receive 0 points)	10		
Overall adherence to fiscal requirements such as segregating funds and financial audits	*required		



<b>Subtotal</b>	<b>40</b>		
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**H. Appendix 1 - RRH**

<b>Parameter</b>	<b>Points Possible</b>	<b>Points Received</b>	<b>Notes</b>
<p>Describe how the applicant will cultivate landlord relationships, will help participants find housing, and will ensure participants can access available housing options in the coalition.</p> <p><i>*This response should address all 3 elements. There should be a realistic understanding that finding housing is a challenge and what steps will the agency take to address that challenge.</i></p>	20		
<p>Describe how the applicant will address issues around mental health, addiction, resistance to services, lease violations, and other things that could jeopardize a participant's housing.</p> <p><i>*This response should talk about the different techniques used by case managers, knowledge of community resources, and an emphasis on working with the participant to address these issues.</i></p>	15		
<p>Description of the difference between the ESG &amp; CoC RRH already in operation in the community and the proposed COC funded RRH.</p> <p>Description of how the coalition ensures that the right people are enrolled in the right projects that meet their ends? This should include population, priorities, eligibility, etc.</p> <p><i>*This response should answer each of the questions.</i></p>	15		
<p>Using data from the PIT <u>and</u> coordinated entry <u>and</u> any other data source, describe the need that this project will meet in the community. If additional data sources are used, please identify and attach to this application. This can include Osnium or another comparable database.</p> <p><i>*This description should draw a connection from the project description, units and beds requested, services provided, and target population identified and supported specifically with data.</i></p> <p><i>*Must include both PIT data and CE data and any other data source necessary to describe the need the project will meet.</i></p>	15		
<b>Subtotal</b>	<b>65 RRH</b>		



**I. Required Attachments**

Parameter	Points Possible	Points Received	Notes
Most recent fiscal year agency audit including management letter	*required		
Letter of support from at least 2 different agencies within the local coalition <b>*Letters must be dated no earlier than 9/1/2021</b>	*required		
Letters of match (in-kind and/or cash) totally at least 25% of request (minus leasing dollars) <b>*Letters must be dated no earlier than 9/1/2021</b>	*required		
Explanation and evidence from current coordinated entry prioritization lists as to what the need in the community is and how this proposed project will meet that need. <b>*This must include a description and evidence of: (1) current coordinated entry prioritization list, (2) explanation of the need using the information on the prioritization list, and (3) how the project will meet the need explained in #2.</b>	*required		
Specific and detailed timeline and explanation as to how the project will be prepared to start expending funds and enrolling & housing clients on Day 1. <b>This must include both a timeline of events and explanation to ensure that the project will be ready to enroll and house clients following grant execution.</b>	*required		
<b>Subtotal</b>	<b>*required</b>		

**Total Points Possible**

Section Subtotal	Points Possible	Points Received	Notes
Experience of applicant, sub-recipient, and other partners	45		
DV BONUS	115		
Project description	50		
Supportive services for participants	65		
Budget	30		
Match	10		
Demonstration of organization fiscal capacity	40		
Appendix I	65		
<b>TOTAL</b>	<b>420</b>		

## CoC Project Scoring Tool 2021-FINAL-Explanation

This document reflects: data collected through HMIS, SAGE, and project applications along with additional scoring criteria (i.e. action plans, PIT, housing first, and coordinated entry).

### RANKING

The Ranking tab is the list of renewal and new projects submitted for the FY2021COC Competition. All projects must be listed on the Scoring Tool.

The projects are listed from highestest percentage to the lowest. Any tie is managed through cost per successful outcome. The project with the smaller cost will be ranked first.

For the WI Balance of State, the Annual Renewal Demand (ARD) is \$10,581,043. The ARD is determined by HUD and posted on the Grant Inventory Worksheet (GIW).

HUD determines the Tier limits. This year, Tier 1 is 100% the current ARD.

### TIEBREAKER

The Tiebreaker tab is the list of renewal projects and the data from their APR regarding number of leavers, number of leavers exiting to another permanent housing destination, and if a PH program - the number of stayers as well.

For non-PSH, the cost is determined by dividing the number of successful PH exits by number of people exiting.

For PSH, the cost is determined by dividing the number of successful PH exits plus the number of stayers by the number of people exiting plus the number of people staying.

### SCORING-POINTS

The Points tab shows each of the scoring areas in which projects can earn points. This tab shows the amount of points and the corresponding percentages.

### EVALUATION

The Evaluation tab shows the projects and the points received in each area based on the points listed on the data tab.

For each area that a project did not receive full points there is an inserted comment.

### DATA

The Data tab shows the list of projects and the data pulled from the APRs in the key areas.

The data regarding length of time homeless, reoccurrence, chronic homeless and disabilities were gathered from independent HMIS-based reports by ICA.

### ADDITIONAL EXPLANATION

This tab further explains the scoring breakdown for the action plan review, housing first, and coordinated entry.

*Created 10.5.2021 by CoC Director*

	ADVOCAP	ADVOCAP	ADVOCAP	ADVOCAP	CACSCW	CACSCW	CAI
	Fond du Lac RRH	Winn. PSH	Winn. RRH	COC Winn. RRH	Jefferson TH	PSH	RRH
Total earned plus BONUS Minus Penalty	143	120	119	108	127	136	139
TOTAL Possible	171	171	171	171	186	171	171
Percentage Score	83.63%	70.18%	69.59%	63.16%	68.28%	79.53%	81.29%

**Listing the percentage Scores from highest to lowest**

**FINAL**

Rank	Agency	Program	Type	Score (%)	FY21 Funds Requested - GIW	Tiebreaker
1	Walworth County Housing Authority	Hartwell Street Apartments	PSH	91.61%	\$70,810	\$5,446.92
2	West Central Wisconsin Community Action Agency, Inc.	West CAP Permanent Supportive Housing	PSH	87.10%	\$165,469	\$11,277.36
3	Coulecap, Inc.	Coulecap Housing First Permanent Housing Program	PSH	86.55%	\$238,694	\$11,475.40
4	ADVOCAP, Inc.	ADVOCAP Fond du Lac Rapid Rehousing	RRH	83.63%	\$98,604	\$3,964.00
5	The Salvation Army	Permanent Supportive Housing	PSH	83.04%	\$278,688	\$7,567.80
6	Kenosha Human Development Services, Inc.	MyHOME Rapid Rehousing Project	RRH	83.04%	\$158,603	\$24,253.83

7	City of Appleton	Fox Cities Housing Coalition RRH Program	RRH	82.53%	<b>\$184,524</b>	\$26,732.57
8	Couleecap, Inc.	Couleecap Housing First II PSH	PSH	82.46%	<b>\$392,915</b>	\$6,825.69
9	Pillars, Inc	It Takes a Village Permanent Supportive Housing Program	PSH	82.46%	<b>\$187,255</b>	\$8,588.52
10	Community Action, Inc. of Rock & Walworth Counties	CAI_RRH	RRH	81.29%	<b>\$481,305</b>	\$11,498.63
11	Kenosha Human Development Services, Inc.	Kenosha Permanent Housing Connections	PSH	81.29%	<b>\$410,798</b>	\$13,121.13
12	Newcap, Inc.	SHP Housing First	PSH	80.70%	<b>\$208,432</b>	\$7,687.46
13	Kenosha Human Development Services, Inc.	KYF Rapid Rehousing Project	RRH	80.12%	<b>\$144,303</b>	\$14,580.33
14	House of Hope Green Bay	House of Hope Youth Rapid Re-Housing	RRH	80.10%	<b>\$180,026</b>	\$55,464.67
15	Community Action Coalition For South Central Wisconsin, Inc.	Project WISH	PSH	79.53%	<b>\$199,327</b>	\$14,751.31
16	North Central Community Action Program, Inc.	NCCAP Permanent Supportive Housing	PSH	76.96%	<b>\$187,801</b>	\$16,483.64
17	Central Wisconsin Community Action Council, Inc.	Project Chance Rapid Re-Housing	RRH	76.34%	<b>\$282,520</b>	\$6,618.24

18	Community Action, Inc. of Rock & Walworth Counties	CAI_PSH	PSH	76.34%	\$229,148	\$7,570.76
19	West Central Wisconsin Community Action Agency, Inc.	West CAP Rapid Re-Housing	RRH	75.81%	\$358,000	\$17,330.60
20	Lakeshore CAP Inc. of Wisconsin	RRH	RRH	75.44%	\$137,211	\$5,245.08
21	West Central Wisconsin Community Action Agency, Inc.	West CAP Permanent Supportive Housing II	PSH	75.44%	\$650,946	\$11,409.67
22	Western Dairyland Economic Opportunity Council, Inc.	Western Dairyland PSH 1	PSH	74.27%	\$272,497	\$12,406.76
23	Newcap, Inc.	Brown County Youth RRH Project	RRH	73.10%	\$373,042	\$29,198.83
24	Newcap, Inc.	Brown County PSH Individuals	PSH	72.51%	\$930,132	\$11,690.72
25	City of Appleton	Fox Cities HP Rapid Re-Housing Program	RRH	71.35%	\$59,060	\$30,448.00
26	Western Dairyland Economic Opportunity Council, Inc.	Western Dairyland PSH 3	PSH	70.76%	\$196,339	\$17,177.36
27	ADVOCAP, Inc.	Winnebago and PSH	PSH	70.18%	\$135,355	\$14,687.33
28	ADVOCAP, Inc.	Winnebago and Rapid Rehousing	RRH	69.59%	\$269,068	\$12,088.00
29	Hebron House of Hospitality, Inc	Jeremy House Safe Haven	SH	68.39%	\$118,755	\$118,755.00

30	Community Action Coalition For South Central Wisconsin, Inc.	Jefferson County Transitional Housing	TH	68.28%	\$168,164	\$11,210.93
31	Northwest Wisconsin Community Services Agency Inc.	NWCSA PSH	PSH	68.06%	\$122,074	\$4,481.42
32	Lutheran Social Services of Wisconsin and Upper Michigan, In	Welcome Home Eau Claire	RRH	68.03%	\$94,276	NA
33	City of Appleton	Fox Cities Housing Coalition RRH Program Expansion	RRH	65.86%	\$79,379	NA
34	Wisconsin Balance of State Continuum of Care, Inc.	WIBOSCOC RRH Project	RRH	65.61%	\$1,065,123	\$ 100,266.30
35	ADVOCAP, Inc.	CoC Winnebago and Rapid Rehousing	RRH	63.16%	\$120,548	\$ 16,964.00
36	Institute for Community Alliances	Wisconsin HMIS Project Renewal	HMIS	HMIS	\$371,429	NA
37	Wisconsin Balance of State Continuum of Care, Inc.	WIBOSCOC Supportive Services for Coordinated Entry	SSO	CE	\$640,469	NA
38	Wisconsin Balance of State Continuum of Care, Inc.	WIBOSCOC Supportive Services for Coordinated Entry DV	SSO	CE	\$176,000	NA
39	Newcap, Inc.	Brown County PSH-families	PSH	1st year renewal	\$66,488	NA



40	Wisconsin Balance of State Continuum of Care, Inc.	WIBOSCOC Supportive Services for Coordinated Entry Expansion	SSO	CE - NEW	\$77,466	NA
<b>Total ARD (GIW) = \$10,581,043 (Tier 1 is 100%)</b>				<b>Tier 1 Total</b>	<b>10,581,043</b>	
41	Western Dairyland	Home 4 Ever	PSH	New - Bonus	\$237,636	NA
42	House of Hope	House of Hope Youth Rapid Re-Housing Expansion	RRH	New - Bonus	\$147,856	NA
43	Pillars	It Takes a Village Permanent Supportive Housing Program Expansion	PSH	New - Bonus	\$205,628	NA
44	Wisconsin Balance of State Continuum of Care, Inc.	WIBOSCOC RRH Project - Expansion	RRH	New - DV Bonus	\$1,773,359	NA
				<b>Tier 2 Total</b>	<b>\$2,364,479</b>	

CAI	City of Appleton	City of Appleton	City of Appleton	Couleecap	Couleecap	CWCAC	Hebron House	House of Hope
PSH	Fox Cities RRH	Fox Cities RRH Exp	HP RRH	Housing First	Housing First 2	RRH	Safe Haven	RRH
142	153.5	122.5	122	148	141	142	106	153
186	186	186	171	171	171	186	155	191
76.34%	82.53%	65.86%	71.35%	86.55%	82.46%	76.34%	68.39%	80.10%

Permanent Housing BONUS Scoring						
Projects	Type	Reviewer #1	Reviewer #2	Reviewer #3	Reviewer #4	Reviewer #5
House of Hope	RRH	306	325	310	288	330
Pillars	PSH	333	353	279	285.5	365
Western Dairyland	PSH	335	348	312	308	330

DV BONUS Scoring						
Projects	Reviewer #1	Reviewer #2	Reviewer #3	Reviewer #4	Reviewer #5	Reviewer #6
Bolton Refuge	302	360	376	412	296	371

Family Services	343	388	420	420	330	412
Golden House	389	367	400	390	349	377
Harbor House	279	328	378	377	260	344.5
InCourage	397	333	417	415	333	410
New Horizons	320	379	390	370	288	380
Newcap	388	383	379	400	370	375.5
Solution Center	402	386	411	420	381	396







KHDS	KHDS	KHDS	Lakeshore CAP	LSS	NEWCAP	NEWCAP	NEWCAP	NCCAP	NWCSA
KYF RRH	PSH	My Home RRH	RRH	RRH	SHP Housing First PSH	Brown PSH I	Brown Youth RRH	PSH	PSH
137	139	142	129	100	138	124	125	147	130
171	171	171	171	147	171	171	171	191	191
80.12%	81.29%	83.04%	75.44%	68.03%	80.70%	72.51%	73.10%	76.96%	68.06%

TOTAL	Total possible	Total x 5	Mean	%	RANK
1559.0	350	1750	311.8	89.09%	2
1615.5	370	1850	323.1	87.32%	3
1633.0	350	1750	326.6	93.31%	1

TOTAL	Total possible	Total x 6	Mean	%	RANK
2117.0	420	2520	352.83	84.01%	7

2313.0	420	2520	385.5	91.79%	4
2272.0	400	2400	378.67	94.67%	3
1966.5	420	2520	327.75	78.04%	8
2305.0	420	2520	384.17	91.47%	5
2127.0	420	2520	354.5	84.40%	6
2295.5	400	2400	382.58	95.65%	1
2396.0	420	2520	399.33	95.08%	2









Pillars	The Salvation Army of St. Croix	Walworth County PHA	West CAP	West CAP	West CAP	Western Dairyland EOC	Western Dairyland EOC	WI BOS	YWCA
ITAV PSH	PSH	PSH	RRH II	PSH	PSH 2	PSH 1	PSH 3	RRH	RRH
141	142	142	141	162	129	127	121	70.2	129
171	171	155	186	186	171	171	171	107	147
82.46%	83.04%	91.61%	75.81%	87.10%	75.44%	74.27%	70.76%	65.61%	87.76%

CoC Project Scoring Tool 2021-FINAL-Tiebreaker

**Applicant Info**

Agency	Type	Program Name	Total Award \$	Exits to PH	# Leavers	Cost Per Successful Outcome
ADVOCAP, Inc.	RRH	ADVOCAP Fond du Lac Rapid Rehousing	\$95,136.00	24	25	\$3,964.00
ADVOCAP, Inc.	PSH	Winnebagoland PSH	\$132,186.00	9	13	\$14,687.33
ADVOCAP, Inc.	RRH	Winnebagoland Rapid Rehousing	\$265,936.00	22	41	\$12,088.00
ADVOCAP, Inc.	RRH	CoC Winnebagoland Rapid Rehousing	\$118,748.00	7	15	\$16,964.00
Central Wisconsin Community Action Council, Inc.	RRH	Project Chance Rapid Re-Housing	\$271,348.00	41	41	\$6,618.24
City of Appleton	RRH	Fox Cities Housing Coalition RRH Program	\$187,128.00	7	18	\$26,732.57
City of Appleton	RRH	Fox Cities HP Rapid Re-Housing Program	\$60,896.00	2	11	\$30,448.00
City of Appleton	RRH	Fox Cities Housing Coalition RRH Program Expansion	\$83,447.00	0	7	NA
Community Action Coalition For South Central Wisconsin, Inc.	PSH	Project WISH	\$191,767.00	13	13	\$14,751.31
Community Action Coalition For South Central Wisconsin, Inc.	TH	Jefferson County Transitional Housing	\$168,164.00	15	15	\$11,210.93
Community Action, Inc. of Rock & Walworth Counties	RRH	CAI_RRH	\$459,945.00	40	43	\$11,498.63
Community Action, Inc. of Rock & Walworth Counties	PSH	CAI_PSH	\$219,552.00	29	30	\$7,570.76
Coulecap, Inc.	PSH	Coulecap Housing First Permanent Housing Program	\$229,508.00	20	21	\$11,475.40
Coulecap, Inc.	PSH	Coulecap Housing First II PSH	\$375,413.00	55	62	\$6,825.69
Hebron House of Hospitality, Inc	SH	Jeremy House Safe Haven	\$118,755.00	1	17	\$118,755.00
House of Hope Green Bay	RRH	House of Hope Youth Rapid Re-Housing	\$166,394.00	3	3	\$55,464.67
Kenosha Human Development Services, Inc.	RRH	MyHOME Rapid Rehousing Project	\$145,523.00	6	7	\$24,253.83

Kenosha Human Development Services, Inc.	PSH	Kenosha Permanent Housing Connections	\$393,634.00	30	32	\$13,121.13
Kenosha Human Development Services, Inc.	RRH	KYF Rapid Rehousing Project	\$131,223.00	9	12	\$14,580.33
Lakeshore CAP Inc. of Wisconsin	RRH	RRH	\$131,127.00	25	41	\$5,245.08
Lutheran Social Services of Wisconsin and Upper Michigan, Inc.	RRH	Welcome Home Eau Claire	\$86,692.00	0	0	NA
Newcap, Inc.	PSH	SHP Housing First	\$199,874.00	26	26	\$7,687.46
Newcap, Inc.	RRH	Brown County Youth RRH Project	\$350,386.00	12	19	\$29,198.83
Newcap, Inc.	PSH	Brown County PSH Individuals	\$888,495.00	76	78	\$11,690.72
Newcap, Inc.	PSH	Brown County PSH-families	*	6	6	NA
North Central Community Action Program, Inc.	PSH	NCCAP Permanent Supportive Housing	\$181,320.00	11	11	\$16,483.64
Northwest Wisconsin Community Services Agency Inc.	PSH	NWCSA PSH	\$116,517.00	26	26	\$4,481.42
Pillars, Inc	PSH	It Takes a Village Permanent Supportive Housing Program	\$180,359.00	21	23	\$8,588.52
The Salvation Army	PSH	Permanent Supportive Housing	\$264,873.00	35	39	\$7,567.80
Walworth County Housing Authority	PSH	Hartwell Street Apartments	\$70,810.00	13	14	\$5,446.92
West Central Wisconsin Community Action Agency, Inc.	PSH	West CAP Permanent Supportive Housing	\$157,883.00	14	15	\$11,277.36
West Central Wisconsin Community Action Agency, Inc.	RRH	West CAP Rapid Re-Housing	\$346,612.00	20	34	\$17,330.60
West Central Wisconsin Community Action Agency, Inc.	PSH	West CAP Permanent Supportive Housing II	\$627,532.00	55	65	\$11,409.67
Western Dairyland Economic Opportunity Council, Inc.	PSH	Western Dairyland PSH 1	\$260,542.00	21	25	\$12,406.76
Western Dairyland Economic Opportunity Council, Inc.	PSH	Western Dairyland PSH 3	\$188,951.00	11	12	\$17,177.36
Wisconsin Balance of State Continuum of Care, Inc.	RRH	WIBOSCOC RRH Project	\$1,002,663.00	10	40	\$100,266.30

**CoC Project Scoring Tool 2021-FINAL-Scoring Points**

**Part 1: Timeliness & Action Plans (maximum 5 points)**

Timeliness		
APR (SAGE)	0	-2
Board Request	0	-2
Proj. App.	0	-2

Action Plan		
Met all goals	set new ones	5
Met some + progress	set new ones	4
Did not meet any, continue progress	set new ones	3
Did not meet any, minimal explanation	set new ones	2
Did not meet, no explanation	set new ones	1
Did not set any goals		0

**Part 2: Objective Criteria: Program Performance-Operations (maximum 50 points)**

Operations	5	4	3	2	1
Effective Use of Federal Funds	95-100%	90-94.9%	85-89.9%	NA	NA
Unit Utilitization	96-100%	90-95%	80-89%	NA	NA
Data Completeness	0 - 1.0%	1.1 - 2%	2.1 - 3%	3.1 - 4%	>4.1%
eLOCCS Drawdown	1 x/quarter	NA	NA	NA	NA
<b>Housing First</b>	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
Exits to Homelessness	95-100%	90-94%	80-89%	70-79%	69% or less
Reasons for Exit	95-100%	90-94%	80-89%	70-79%	69% or less
Monitoring - access	fully compliant	mostly compliant	somewhat compliant	somewhat non-compliant	mostly non-compliant
Monitoring - participant	fully compliant	mostly compliant	somewhat compliant	somewhat non-compliant	mostly non-compliant
Monitoring - leasing/rental	fully compliant	mostly compliant	somewhat compliant	somewhat non-compliant	mostly non-compliant

Monitoring - services	fully compliant	mostly compliant	somewhat compliant	somewhat non-compliant	mostly non-compliant
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**Part 3: Objective Criteria: Program Performance (Maximum 40 points)**

<b>PSH Projects</b>	8	6	3	0
Housing Stability (exit + remaining)	90%+	80-89%	70-79%	69% or less
Increase Cash Income	54%+	35-53%	20-34%	19% or less
Increase Non-employment income	65%+	50-64%	35-49%	34% or less
Connect to Non-cash benefits	65%+	50-64%	35-49%	34% or less
Connect to health insurance	65%+	50-64%	35-49%	34% or less
<b>TH &amp; RRH Projects</b>	8	6	3	0
Housing Stability (exits)	80%+	70-79%	60-69%	59% or less
Increase Cash Income	30%+	20-29%	10-19%	9% or less
Increase Non-employment income	65%+	50-64%	35-49%	34% or less
Connect to Non-cash benefits	65%+	50-64%	35-49%	34% or less
Connect to health insurance	65%+	50-64%	35-49%	34% or less

*\*Housing Stability, Cash & non-Cash income are both program performance measures but also are system performance measures.*

**Part 4: System Performance Measures (Maximum 32 points)**

<b>Reoccurrence</b>	8	6	3	1	0
Recidivism Report	0-5%	5.1-10%	10.1-15%	15.1-20%	20.1%+
SPM	0-5%	5.1-10%	10.1-15%	15.1-20%	20.1%+
<b>LOTH - Project Type</b>	8	6	4	3	0
LOTH PSH #1 (90 days or less)	55%+	45-64.9%	45-54.9%	44.9% or less	
LOTH PSH #2 (has move in)	65%+	45-64.9%	45-54.9%	44.9% or less	
LOTH TH #1 (12 mo or less)	50%+	NA	NA	Less than 50%	
LOTH TH #2 (12 mo or less)	25%+	NA	NA	Less than 25%	
LOTH RRH #1 (90 days or less)	55%+	45-64.9%	45-54.9%	44.9% or less	
LOTH RRH #2 (has move in)	65%+	45-64.9%	45-54.9%	44.9% or less	



**Part 5: Population (Maximum 40 points)**

<b>PSH Projects</b>	8	6	4	2	0
Chronic homeless	75%+	50-74%	25-49%	10-24%	9% or less
disabilities	50%+	35-50%	20-34%	10-19%	9% or less
place not meant HH	50%+	35-50%	20-34%	10-19%	9% or less
no income at entry	50%+	35-50%	20-34%	10-19%	9% or less
Entries w/VI SPDAT	75%+	50-74%	25-49%	10-24%	9% or less
<b>TH Projects</b>	8	6	4	2	0
Chronic homeless	50%+	35-50%	20-34%	10-19%	9% or less
disabilities	50%+	35-50%	20-34%	10-19%	9% or less
place not meant HH	25%+	20-24%	10-19%	1-9%	0%
no income at entry	25%+	20-24%	10-19%	1-9%	0%
Entries w/VI SPDAT	75%+	50-74%	25-49%	10-24%	9% or less

<b>RRH Projects</b>	8	6	4	2	0
Chronic homeless	25%+	20-24%	10-19%	1-9%	0%
disabilities	25%+	20-24%	10-19%	1-9%	0%
place not meant HH	25%+	20-24%	10-19%	1-9%	0%
no income at entry	25%+	20-24%	10-19%	1-9%	0%
Entries w/VI SPDAT	75%+	50-74%	25-49%	10-24%	9% or less

**Part 6: Coordinated Entry (Maximum 24 points)**

<b>CE</b>	8	6	4	0
Findings	none	yes >30	31-60 days	61+
Timely FU	95%	90-94%	80-89%	79% or less
Referrals	95%	90-94%	80-89%	79% or less

**Total Points Possible = 191 pts**

<b>Objective Criteria =</b>	77	40%
eLoccs (5), utilization (5), Fund Spent (5), data completeness (5), Housing first (25), chronicity (8), CE (24)		
<b>System performance =</b>	61	32%
housing stability (8), increase income & non-earned (16), reoccurrence (16), LOTH by project type (16), housing first-exits to PH (5)		
<b>Additional =</b>	53	28%
Action Plans (5), non-cash benefits (8), health insurance (8), disability (8), no income (8), place not meant (8), VISPDAT (8),		

<b>BONUS</b>	6	4	2	0
Use of CE	3+	2	1	0

**Tiebreaker: Cost Effectiveness**

Tota HUD awarded divided by # successful outcomes
Successful = exits to PH (or retention for PSH)

**Part 7: Point-in-Time (Penalty Points Only)**

Non-participation Jan.	-10
Late Submission - Jan.	-10
Non-participation July	-10

Late Submission - July

-10

CoC Project Scoring Tool 2021-FINAL-Evaluation

	ADVOCAP	ADVOCAP	ADVOCAP	ADVOCAP	CACSCW	CACSCW	CAI	CAI	City of Appleton	City of Appleton	City of Appleton
	Fond du Lac RRH	Winn. PSH	Winn. RRH	COC Winn. RRH	Jefferson TH	PSH	RRH	PSH	Fox Cities RRH	Fox Cities RRH Exp	HP RRH

P T 1 & 7	SAGE APR on time (0)	0	0	0	0	0	0	0	0	0	0	0
	Board Request (0)	0	0	0	0	0	0	0	0	0	0	0
	Project App. on time (0)	0	0	0	0	0	0	0	0	0	0	0
	Action Plan (5)	3	3	3	3	2	5	4	4	4	4	4
	Non-Part Jan. PIT (0)	0	0	0	0	0	0	0	0	0	0	0
	Data Jan. PIT (0)	0	0	0	0	0	0	0	0	0	0	0
	Non-Part July PIT (0)	0	0	0	0	0	0	0	0	0	0	0
	Data July PIT (0)	0	0	0	0	0	0	0	0	0	0	0
P T 2	Effective Use (5)	5	0	4	3	4	5	5	5	5	3	5
	Unit Utilization (5)	5	5	5	5	0	5	3	5	5	0	5
	Data Complete (5)	5	5	5	5	5	5	5	5	5	2	4
	eLOCCS (5)	5	5	5	5	5	5	5	5	5	5	0
	HF-exits (5)	5	2	5	2	5	5	5	5	2	1	1
	HF-reasons (5)	5	5	2	5	4	2	5	1	5	5	5

	<b>HF-access (5)</b>	NA	NA	NA	NA	3	NA	NA	4	3	3	NA
	<b>HF-input (5)</b>	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
	<b>HF - L/R (5)</b>	NA	NA	NA	NA	3	NA	NA	5	3.5	3.5	NA
	<b>HF-Services (5)</b>	NA	NA	NA	NA	2	NA	NA	5	4	4	NA
<b>P T 3</b>	<b>Housing Stability (8)</b>	8	0	0	0	8	8	8	8	0	0	0
	<b>Increase E Income (8)</b>	0	0	6	0	8	0	3	0	6	0	0
	<b>Increase NE income (8)</b>	0	6	0	0	0	0	0	0	0	0	0
	<b>Non Cash benefits (8)</b>	8	8	8	8	8	8	6	8	8	6	8
	<b>Health Insurance (8)</b>	8	8	8	8	8	8	8	8	8	8	8
<b>P T 4</b>	<b>Reocc-RR (8)</b>	8	3	0	3	0	3	3	3	6	3	3
	<b>Reocc-SPM (8)</b>	8	2	6	1	0	3	3	3	6	3	3
	<b>LOTH: #1 (8)</b>	8	8	8	8	0	8	8	8	8	8	8
	<b>LOTH: #2 (8)</b>	8	4	8	4	8	8	8	8	8	4	4
<b>P T 5</b>	<b>CH (8)</b>	8	8	4	8	8	8	8	8	8	8	8
	<b>Dis (8)</b>	8	8	8	8	8	8	8	8	8	8	8
	<b>PNMHH (8)</b>	6	8	4	2	8	8	8	8	4	2	6
	<b>No income (8)</b>	8	8	8	8	8	8	8	0	8	8	8

	VI SPDAT (8)	8	8	6	6	8	8	8	8	8	8	8
P T 6	Findings (8)	6	6	6	6	6	6	6	6	6	6	6
	Follow up (8)	6	6	6	6	0	4	6	6	6	6	6
	Referrals (8)	4	4	4	4	8	8	8	8	8	8	8
	TOTAL Earned	143	120	119	108	127	136	139	142	147.5	116.5	116
	CE BONUS (up to 6)	0	0	0	0	0	0	0	0	6	6	6
	Total earned plus BONUS	143	120	119	108	127	136	139	142	153.5	122.5	122
	PENALTY	0	0	0	0	0	0	0	0	0	0	0
	Total earned plus BONUS Minus Penalty	143	120	119	108	127	136	139	142	153.5	122.5	122
191	TOTAL Possible	171	171	171	171	186	171	171	186	186	186	171
	Percentage Score	83.63%	70.18%	69.59%	63.16%	68.28%	79.53%	81.29%	76.34%	82.53%	65.86%	71.35%
	Below 70% Threshold			X	X	X					X	
		ADVOCAP	ADVOCAP	ADVOCAP	ADVOCAP	CACSCW	CACSCW	CAI	CAI	City of Appleton	City of Appleton	City of Appleton
		Fond du Lac RRH	Winn. PSH	Winn. RRH	COC Winn. RRH	Jefferson TH	PSH	RRH	PSH	Fox Cities RRH	Fox Cities RRH Exp	HP RRH

1. remove penalty points from City of Appleton's 3 projects
2. rescore CH
3. Redo Reocc-R and Reocc - SPM

\*do not have DV agencies info to add to HMIS agencies

Coulecap	Coulecap	CWCAC	Hebron House	House of Hope	KHDS	KHDS	KHDS	Lakeshore CAP	LSS	NEWCAP	NEWCAP	NEWCAP	NCCAP
Housing First	Housing First 2	RRH	Safe Haven	RRH	KYF RRH	PSH	My Home RRH	RRH	RRH	SHP Housing First PSH	Brown PSH I	Brown Youth RRH	PSH
0	0	0	0	Penalty	0	0	0	0	0	0	0	0	Penalty
0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0
4	4	5	5	3	5	5	5	3	4	4	3	3	5
0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0
5	5	5	5	0	4	4	4	5	0	5	5	5	5
4	0	3	5	5	4	5	5	5	5	4	0	3	3
5	5	5	4	5	5	5	5	5	5	5	5	5	5
5	5	0	5	5	5	5	5	5	0	5	5	5	0
5	4	5	1	4	5	5	5	2	3	5	4	5	5
3	4	5	1	5	5	5	5	5	1	5	5	5	5

NA	NA	4	NA	5	NA	NA	NA	NA	NA	NA	NA	NA	5
NA	NA	NA	NA	3	NA	NA	NA	NA	NA	NA	NA	NA	4
NA	NA	5	NA	5	NA	NA	NA	NA	NA	NA	NA	NA	5
NA	NA	5	NA	3	NA	NA	NA	NA	NA	NA	NA	NA	5
8	6	8	0	8	6	8	8	3	NA	8	8	3	8
0	3	8	0	8	8	0	3	6	NA	0	0	0	0
6	0	0	0	0	0	0	0	0	NA	6	0	0	0
8	8	8	8	6	8	8	8	6	8	8	8	8	8
8	8	8	8	8	8	8	8	8	8	8	8	8	8
8	3	1	2	1	0	8	2	0	3	3	2	0	8
3	8	1	0	3	0	3	3	8	3	8	3	3	6
8	8	8	NA	8	8	8	8	8	4	8	8	8	8
8	8	8	NA	8	8	8	8	0	0	8	8	8	8
8	8	8	8	8	8	8	8	8	8	8	8	8	4
8	8	8	8	8	8	8	8	8	8	8	8	8	8
6	6	6	8	8	6	6	8	6	8	0	6	8	6
6	8	8	8	8	8	4	8	8	8	8	6	8	8



8	8	8	8	8	8	8	8	8	8	8	8	8	8
6	6	6	6	6	6	6	6	8	6	6	6	6	6
6	6	0	6	6	6	6	6	4	0	0	0	0	0
8	8	4	8	8	8	8	8	8	8	8	8	8	8
144	137	140	104	153	137	139	142	127	98	136	122	123	149
4	4	2	2	2	0	0	0	2	2	2	2	2	0
148	141	142	106	155	137	139	142	129	100	138	124	125	149
0	0	0	0	2	0	0	0	0	0	0	0	0	2
148	141	142	106	153	137	139	142	129	100	138	124	125	147
171	171	186	155	191	171	171	171	171	147	171	171	171	191
86.55%	82.46%	76.34%	68.39%	80.10%	80.12%	81.29%	83.04%	75.44%	68.03%	80.70%	72.51%	73.10%	76.96%

X

X

Couleecap	Couleecap	CWCAC	Hebron House	House of Hope	KHDS	KHDS	KHDS	Lakeshore CAP	LSS	NEWCAP	NEWCAP	NEWCAP	NCCAP
Housing First	Housing First 2	RRH	Safe Haven	RRH	KYF RRH	PSH	My Home RRH	RRH	RRH	SHP Housing First PSH	Brown PSH I	Brown Youth RRH	PSH



NWCSA	Pillars	The Salvation Army of St. Croix	Walworth County Housing Authority	West CAP	West CAP	West CAP	Western Dairyland EOC	Western Dairyland EOC	WI BOS	YWCA
PSH	ITAV PSH	PSH	PSH	RRH II	PSH	PSH 2	PSH 1	PSH 3	RRH	RRH
0	0	Penalty	0	Penalty	Penalty	Penalty	0	0	0	Penalty
0	0	0	0	0	0	0	0	0	NA	0
0	0	0	0	0	0	0	0	0	0	0
3	4	3	4	3	3	3	4	4	NA	4
0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	Penalty	0
0	0	0	0	0	0	0	0	0	0	0
5	5	5	5	5	4	0	0	4	5	4
0	4	5	4	0	5	0	4	5	NA*	5
3	4	3	5	5	5	5	5	5	NA*	5
5	5	5	5	5	5	5	5	5	5	0
5	4	5	5	3	5	1	1	1	3	5
5	5	2	5	5	5	4	1	1	5	5



8	8	8	8	8	8	8	8	8	8	8
6	6	6	6	6	6	6	6	6	NA	8
0	6	8	NA	8	8	8	6	6	NA	8
8	8	8	NA	8	8	8	8	8	NA	8
<b>130</b>	<b>135</b>	<b>138</b>	<b>142</b>	<b>137</b>	<b>158</b>	<b>125</b>	<b>125</b>	<b>119</b>	<b>80.2</b>	<b>127</b>
<b>0</b>	<b>6</b>	<b>6</b>	<b>0</b>	<b>6</b>	<b>6</b>	<b>6</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>4</b>
<b>130</b>	<b>141</b>	<b>144</b>	<b>142</b>	<b>143</b>	<b>164</b>	<b>131</b>	<b>127</b>	<b>121</b>	<b>80.2</b>	<b>131</b>
<b>0</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>10</b>	<b>2</b>
<b>130</b>	<b>141</b>	<b>142</b>	<b>142</b>	<b>141</b>	<b>162</b>	<b>129</b>	<b>127</b>	<b>121</b>	<b>70.2</b>	<b>129</b>
<b>191</b>	<b>171</b>	<b>171</b>	<b>155</b>	<b>186</b>	<b>186</b>	<b>171</b>	<b>171</b>	<b>171</b>	<b>107</b>	<b>147</b>
<b>68.06%</b>	<b>82.46%</b>	<b>83.04%</b>	<b>91.61%</b>	<b>75.81%</b>	<b>87.10%</b>	<b>75.44%</b>	<b>74.27%</b>	<b>70.76%</b>	<b>65.61%</b>	<b>87.76%</b>

<b>X</b>									<b>X</b>	
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NWCSA	Pillars	The Salvation Army of St. Croix	Walworth County PHA	West CAP	West CAP	West CAP	Western Dairyland EOC	Western Dairyland EOC	WI BOS	YWCA
PSH	ITAV PSH	PSH	PSH	RRH II	PSH	PSH 2	PSH 1	PSH 3	RRH	RRH

## Part 1: Timeliness &amp; Action Plan

Agency Name	Project Name	APR Grant Year	APR Deadline	HUD APR - SAGE	Accepted by HUD Milw. FO	Board Req.	Proj. App.	Action Plan	Total award	Total Spent	Unspent Funds
ADVOCAP	ADVOCAP Fond du Lac Rapid Rehousing	9/1 - 8/31	11.29.20	11.18.20	12.10.20	yes	yes	3	\$95,136.00	\$95,136.00	\$0.00
ADVOCAP	Winnebagoland PSH	1/1 - 12/31	3.31.21	3.29.21	4.20.21	yes	yes	3	\$132,186.00	\$108,490.77	\$23,695.23
ADVOCAP	Winnebagoland Rapid Rehousing	1/1 - 12/31	3.31.21	3.29.21	4.20.21	yes	yes	3	\$265,936.00	\$246,499.39	\$19,436.61
ADVOCAP	COC Winnebagoland Rapid Rehousing	1/1 - 12/31	3.31.21	3.29.21	3.31.21	yes	yes	3	\$118,748.00	\$105,057.75	\$13,690.25
CACSCW	Jefferson County TH	5/1 - 4/30	7.31.21	7.29.21	10.7.21	yes	yes	2	\$168,164.00	\$156,822.00	\$11,342.00
CACSCW	Project WISH	9/1 - 8/31	11.29.20	9.18.20	11.9.20	yes	yes	5	\$191,767.00	\$191,767.00	\$0.00
CAI	CAI_RRH	1/1 - 12/31	3.31.21	3.16.21	5.18.21	yes	yes	4	\$459,945.00	\$454,096.89	\$5,848.11
CAI	CAI_PSH	9/1 - 8/31	11.29.20	11.19.20	3.15.21	yes	yes	4	\$219,552.00	\$212,007.01	\$7,544.99
City of Appleton	Fox Cities Housing Coalition Rapid Re-Housing	10/1 - 9/30	12.31.20	10.26.20	12.10.20	yes	yes	4	\$187,128.00	\$180,250.00	\$6,878.00
City of Appleton	Fox Cities Housing Coalition Rapid Re-Housing Expansion	10/1 - 9/30	12.31.20	10.26.20	12.10.20	yes	yes	4	\$83,447.00	\$73,269.00	\$10,178.00
City of Appleton	Fox Cities HP Rapid Re-Housing	1/1 - 12/31	3.31.21	1.26.21	1.29.21	yes	yes	4	\$60,896.00	\$60,155.00	\$741.00
Couleecap	Housing First PHP	10/1 - 9/30	12.31.20	12.21.20	1.4.21	yes	yes	4	\$229,508.00	\$229,508.00	\$0.00
Couleecap	Housing First II PHP	10/1 - 9/30	12.31.20	12.23.20	1.4.21	yes	yes	4	\$375,413.00	\$375,413.00	\$0.00
CWCAC	Project Chance Rapid Rehousing	8/1 - 7/31	10.29.20	10.28.20	11.9.20	yes	yes	5	\$271,348.00	\$259,597.00	\$11,751.00
Hebron House	Jeremy House Safe Haven	11/1 - 10/31	1.29.21	1.29.21	2.22.21	yes	yes	5	\$118,755.00	\$118,755.00	\$0.00
House of Hope - Green Bay	Youth Rapid Rehousing	8/1 - 7/31	10.29.20	12.9.20	9.17.21	yes	yes	3	\$166,394.00	\$122,973.00	\$43,421.00
KHDS	KYF Rapid Rehousing Project	7/1 - 6/30	9.28.21	9.20.21	9.27.21	yes	yes	5	\$131,223.00	\$123,990.00	\$7,233.00
KHDS	Kenosha Permannet Housing Connections	1/1 - 12/31	3.31.21	3.10.21	4.5.21	yes	yes	5	\$393,634.00	\$367,457.00	\$26,177.00
KHDS	MyHOME Rapid Rehousing Project	3/1 - 2/28	5.31.21	3.25.21	3.31.31	yes	yes	5	\$145,523.00	\$145,523.00	\$0.00

Lakeshore CAP	RRH	9/1 - 8/31	11.29.20	10.22.20	10.28.20	yes	yes	3	\$131,127.00	\$125,476.00	\$5,651.00
Lutheran Social Services	Welcome Home Eau Claire (RRH)	7/1 - 6/30	9.28.20	9.28.20	9.17.21	yes	yes	4	\$86,692.00	\$47,860.78	\$38,831.22
Newcap	SHP Housing First	4/1 - 3/31	6.30.21	4.21.21	5.26.21	yes	yes	4	\$199,874.00	\$196,727.40	\$3,146.60
Newcap	Brown County PSH Individuals	1/1 - 12/31	3.31.21	2.23.21	5.26.21	yes	yes	3	\$888,495.00	\$880,384.78	\$8,110.22
Newcap	Brown County PSH Families	12/1 - 11/30	2.28.21	1.25.21	2.22.21	yes	yes	3	*	\$67,190.06	#VALUE!
Newcap	Brown County Youth RRH Project	9/1 - 8/31	11.29.20	10.28.20	11.9.20	yes	yes	3	\$350,386.00	\$350,386.00	\$0.00
NCCAP	PSH	7/1 - 6/30	9.28.20	9.29.20	10.13.20	yes	yes	5	\$181,320.00	\$181,320.00	\$0.00
NWCSA	PSH	10/1 - 9/30	12.31.20	12.21.20	12.22.20	yes	yes	3	\$116,517.00	\$116,517.00	\$0.00
Pillars	It takes a Village PSH	9/1 - 8/31	11.29.20	11.9.20	11.23.20	yes	yes	4	\$180,359.00	\$180,359.00	\$0.00
The Salvation Army	Permanent Supportive Housing	4/1 - 3/31	6.30.21	7.13.21	not	yes	yes	3	\$264,873.00	\$264,873.00	\$0.00
Walworth County Housing Authority	Hartwell Street Apartments	7/1 - 6/30	9.28.21	9.17.21	9.21.21	yes	yes	4	\$70,810.00	\$70,810.00	\$0.00
West CAP	West CAP Rapid Rehousing II	7/1 - 6/30	9.28.20	10.2.20	10.21.20	yes	yes	3	\$346,612.00	\$331,840.43	\$14,771.57
West CAP	West CAP Permanent Supportive Housing	7/1 - 6/30	9.28.20	10.2.20	10.21.20	yes	yes	3	\$157,883.00	\$145,023.58	\$12,859.42
West CAP	West CAP Permanent Supportive Housing II	9/1 - 8/31	11.29.20	12.3.20	12.10.20	yes	yes	3	\$627,532.00	\$479,283.13	\$148,248.87
Western Dairyland	PSH 1	12/1 - 11/30	2.28.21	2.23.21	3.15.21	yes	yes	4	\$260,542.00	\$225,322.88	\$35,219.12
Western Dairyland	PSH 3	11/1 - 10/31	1.29.21	1.28.21	2.22.21	yes	yes	4	\$188,951.00	\$179,078.56	\$9,872.44
WI Balance of State CoC	RRH Project	10/1 - 9/30	12.31.20	12.14.20	12.22.20	yes	yes	*	\$1,002,663.00	\$1,000,876.49	\$1,786.51
YWCA La Crosse	Rapid Rehousing	7/1 - 6/30	9.28.20	1.21.21	1.29.21	yes	yes	4	\$75,290.00	\$68,766.86	\$6,523.14

**Part 2: Objective Criteria: Program Performance-Operations**

% of Grant Return	% of Grant Spent	Unit Ut. Av.	Total # people	Total x 15	# DC errors	DC Error %	eLOCCS Draw	H1st - Exits to Homelessness	H1st - Reasons for Exit	Monitor - Access	Monitor - Client	Monitor - Leasing or rental	Monitor - Services	Total Clients	Total Adults	Leavers
0.00%	100.00%	96.88%	37	555	0	0.00%	yes	100.00%	95.65%	NA	NA	NA	NA	37	18	26
17.93%	82.07%	100.00%	13	195	1	0.51%	yes	71.43%	100.00%	NA	NA	NA	NA	13	13	7
7.31%	92.69%	100.00%	72	1080	2	0.19%	yes	95.74%	78.72%	NA	NA	NA	NA	72	22	41
11.53%	88.47%	100.00%	42	630	2	0.32%	yes	77.78%	100.00%	NA	NA	NA	NA	42	19	15
6.74%	93.26%	75.00%	30	450	1	0.22%	yes	100.00%	90.00%	3	NA	3	2	30	21	16
0.00%	100.00%	100.00%	15	225	0	0.00%	yes	100.00%	75.00%	NA	NA	NA	NA	15	15	3
1.27%	98.73%	82.50%	102	1530	6	0.39%	yes	100.00%	96.10%	NA	NA	NA	NA	102	43	43
3.44%	96.56%	100.00%	31	465	3	0.65%	yes	100.00%	50.00%	4	NA	5	5	31	17	2
3.68%	96.32%	100.00%	58	870	9	1.03%	yes	70.00%	100.00%	3	NA	3.5	4	58	28	18
12.20%	87.80%	37.50%	23	345	12	3.48%	yes	67.00%	100.00%	3	NA	3.5	4	23	15	7
1.22%	98.78%	100.00%	20	300	6	2.00%	no	53.85%	100.00%	NA	NA	NA	NA	20	13	12
0.00%	100.00%	93.33%	21	315	0	0.00%	yes	100.00%	88.89%	NA	NA	NA	NA	21	21	5
0.00%	100.00%	75.00%	63	945	1	0.11%	yes	92.86%	92.86%	NA	NA	NA	NA	63	44	37
4.33%	95.67%	83.82%	99	1485	1	0.07%	no	100.00%	100.00%	4	NA	5	5	99	45	41
0.00%	100.00%	100.00%	23	345	5	1.45%	yes	68.00%	64.00%	NA	NA	NA	NA	23	23	17
26.10%	73.90%	95.83%	21	315	0	0.00%	yes	94.44%	100.00%	5	3	5	3	21	15	3
5.51%	94.49%	90.00%	21	315	0	0.00%	yes	100.00%	100.00%	NA	NA	NA	NA	21	21	12
6.65%	93.35%	100.00%	34	510	0	0.00%	yes	100.00%	100.00%	NA	NA	NA	NA	34	33	6
0.00%	100.00%	100.00%	20	300	0	0.00%	yes	100.00%	100.00%	NA	NA	NA	NA	20	20	7



4.31%	95.69%	100.00%	79	1185	5	0.42%	yes	75.00%	98.53%	NA	NA	NA	NA	79	45	41
44.79%	55.21%	100.00%	8	120	0	0.00%	no	80.00%	60.00%	NA	NA	NA	NA	8	8	0
1.57%	98.43%	91.67%	26	390	0	0.00%	yes	100.00%	100.00%	NA	NA	NA	NA	26	20	0
0.91%	99.09%	78.08%	82	1230	0	0.00%	yes	90.48%	100.00%	NA	NA	NA	NA	82	82	11
#VALUE!	#VALUE!	50.00%	6	90	3	3.33%	NA	NA	NA	NA	NA	NA	NA	6	2	0
0.00%	100.00%	80.00%	90	1350	3	0.22%	yes	95.45%	95.45%	NA	NA	NA	NA	90	42	20
0.00%	100.00%	87.50%	11	165	0	0.00%	no	100.00%	100.00%	5	4	5	5	11	11	0
0.00%	100.00%	77.78%	26	390	10	2.56%	yes	100.00%	100.00%	2	3	2	3	26	13	11
0.00%	100.00%	90.00%	25	375	4	1.07%	yes	90.91%	100.00%	NA	NA	NA	NA	25	25	6
0.00%	100.00%	100.00%	40	600	18	3.00%	yes	100.00%	77.78%	NA	NA	NA	NA	40	29	9
0.00%	100.00%	91.07%	15	225	0	0.00%	yes	100.00%	100.00%	3	4	5	5	15	15	3
4.26%	95.74%	58.33%	90	1350	7	0.52%	yes	88.00%	96.00%	5	NA	5	4	90	50	34
8.14%	91.86%	97.50%	15	225	0	0.00%	yes	100.00%	100.00%	5	NA	5	4	15	14	2
23.62%	76.38%	69.17%	65	975	0	0.00%	yes	63.00%	91.67%	NA	NA	NA	NA	65	47	13
13.52%	86.48%	95.00%	26	390	0	0.00%	yes	66.67%	66.67%	NA	NA	NA	NA	26	20	7
5.22%	94.78%	100.00%	12	180	0	0.00%	yes	50.00%	50.00%	NA	NA	NA	NA	12	12	1
0.18%	99.82%	79.17%	139	2085	49	2.35%	yes	83.00%	95.00%	3.6	NA	3.8	3.8	139	62	44
8.66%	91.34%	100.00%	17	255	2	0.78%	no	100.00%	100.00%	NA	NA	NA	NA	17	6	0

**Part 3: Objective Criteria: Program Performance**

Leavers minus Deceased	Exit to PH Destination	PSH - Stayers	Math	Housing Stability %	Earned	Total	Increase Cash Income %	Non-earned	Total	Increase Non-Cash Income %	Non-Cash Benefits	Total	NC %	Has health insurance
25	24	NA	NA	96.00%	3	13	23.08%	1	13	7.69%	13	13	100.00%	30
7	3	6	9 . 13	69.23%	0	11	0.00%	5	11	45.45%	9	11	81.82%	11
41	22	NA	NA	53.66%	4	14	28.57%	3	14	21.43%	15	18	83.33%	48
15	7	NA	NA	46.67%	1	13	7.69%	2	13	15.38%	9	13	69.23%	25
15	15	NA	NA	100.00%	7	17	41.18%	2	17	11.76%	11	17	64.71%	19
1	1	12	13 . 13	100.00%	0	13	0.00%	3	13	23.08%	10	12	83.33%	13
43	40	NA	NA	93.02%	4	33	12.12%	5	33	15.15%	21	33	63.64%	75
1	0	29	29 . 30	96.67%	1	14	7.14%	1	14	7.14%	12	14	85.71%	25
18	7	NA	NA	38.89%	3	12	25.00%	4	12	33.33%	10	12	83.33%	19
7	0	NA	NA	0.00%	0	6	0.00%	0	6	0.00%	3	6	50.00%	6
11	2	NA	NA	18.18%	0	8	0.00%	0	8	0.00%	6	8	75.00%	11
5	4	16	20 . 21	95.24%	0	14	0.00%	8	14	57.14%	13	14	92.86%	14
36	29	26	55 . 62	88.71%	7	27	25.93%	6	27	22.22%	22	27	81.48%	39
41	41	NA	NA	100.00%	11	18	61.11%	4	18	22.22%	16	18	88.89%	40
17	1	NA	NA	5.88%	1	17	5.88%	1	17	5.88%	11	17	64.71%	15
3	3	NA	NA	100.00%	4	8	50.00%	0	8	0.00%	4	8	50.00%	11
12	9	NA	NA	75.00%	5	15	33.33%	2	15	13.33%	10	15	66.67%	14
4	2	28	30 . 32	93.75%	1	25	4.00%	2	25	8.00%	21	25	84.00%	26
7	6	NA	NA	85.71%	2	11	18.18%	2	11	18.18%	10	11	90.91%	11

41	25	NA	NA	60.98%	7	29	24.14%	2	29	6.90%	15	29	51.72%	37
0	0	NA	NA	NA	0	0	#DIV/0!	0	0	#DIV/0!	7	8	87.50%	8
0	0	26	26 . 26	100.00%	2	17	11.76%	9	17	52.94%	13	16	81.25%	23
7	5	71	76 . 78	97.44%	5	49	10.20%	14	49	28.57%	31	48	64.58%	42
0	0	6	6 . 6	100.00%	0	2	0.00%	0	2	0.00%	0	1	0.00%	1
19	12	NA	NA	63.16%	2	15	13.33%	1	15	6.67%	13	15	86.67%	31
0	0	11	11 . 11	100.00%	0	4	0.00%	0	4	0.00%	3	4	75.00%	4
11	11	15	26 . 26	100.00%	1	7	14.29%	1	7	14.29%	4	7	57.14%	11
4	2	19	21 . 23	91.30%	0	17	0.00%	4	17	23.53%	14	23	60.87%	17
8	4	31	35 . 39	89.74%	4	25	16.00%	7	25	28.00%	20	25	80.00%	31
2	1	12	13 . 14	92.86%	0	14	0.00%	12	14	85.71%	14	14	100.00%	14
34	20	NA	NA	58.82%	6	37	16.22%	7	37	18.92%	28	36	77.78%	57
2	1	13	14 . 15	93.33%	3	12	25.00%	5	12	41.67%	11	12	91.67%	13
13	3	52	55 . 65	84.62%	1	27	3.70%	7	27	25.93%	21	26	80.77%	34
6	2	19	21 . 25	84.00%	1	18	5.56%	6	18	33.33%	12	18	66.67%	23
1	0	11	11 . 12	91.67%	1	9	11.11%	1	9	11.11%	7	9	77.78%	9
40	10	NA	NA	25.00%	3	36	8.33%	2	36	5.56%	24	36	66.67%	48
0	0	NA	NA	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	4	6	66.67%	17

		<b>Part 4: System Performance Measures</b>								<b>Part 7: PIT</b>				
Total	HI %	RR Report - Number of Leavers	RR Report - Number of Leavers that exited to PH	Returns	Reoccur RR%	Reoccur SPM - Total Exits	Reoccur SPM - Exits to PH	Reoccur SPM - # returns	Reoccur SPM %	Part. In Jan. 2021	Submit Jan. PIT data	Part. In July 2021	Submit July PIT data	Service Point #
30	100.00%	43	39	1	2.56%	33	24	1	4.17%	yes	yes	yes	yes	10001, 8455
11	100.00%	8	2	1	50.00%	6	3	1	33.33%	yes	yes	yes	yes	9569
49	97.96%	83	68	14	20.59%	25	17	1	5.88%	yes	yes	yes	yes	9572
25	100.00%	37	22	3	13.64%	23	18	3	16.67%	yes	yes	yes	yes	10075
24	79.17%	37	33	10	30.30%	32	23	6	26.09%	yes	yes	yes	yes	7178
13	100.00%	5	1	1	100.00%	2	2	2	100.00%	yes	yes	yes	yes	10242
82	91.46%	88	74	11	14.86%	0	0	0	#DIV/0!	yes	yes	yes	yes	10374
26	96.15%	3	0	0	#DIV/0!	0	0	0	#DIV/0!	yes	yes	yes	yes	10373
27	70.37%	52	17	1	5.88%	31	25	2	8.00%	yes	yes	no	yes	8712, 6955, 7122, 10251, 10252, 10250
7	85.71%	7	0	0	#DIV/0!	0	0	0	#DIV/0!	yes	yes	no	yes	10669, 10655, 10709
15	73.33%	12	2	1	50.00%	0	0	0	#DIV/0!	yes	yes	no	yes	10566
14	100.00%	8	7	0	0.00%	3	1	1	100.00%	yes	yes	yes	yes	8905
45	86.67%	39	31	4	12.90%	33	32	0	0.00%	yes	yes	yes	yes	10586
41	97.56%	137	124	20	16.13%	69	58	10	17.24%	yes	yes	yes	yes	10236
17	88.24%	32	3	1	33.33%	25	14	10	71.43%	yes	yes	yes	yes	4945
12	91.67%	6	5	1	20.00%	0	0	0	#DIV/0!	yes	yes	yes	yes	10819
15	93.33%	11	7	3	42.86%	10	9	2	22.22%	yes	yes	yes	yes	10012, 5073
26	100.00%	5	3	0	0.00%	3	0	0	#DIV/0!	yes	yes	yes	yes	10092
11	100.00%	5	4	1	25.00%	0	0	0	#DIV/0!	yes	yes	yes	yes	10530

44	84.09%	100	62	16	25.81%	21	3	0	0.00%	yes	yes	yes	yes	9795, 9796, 9797
8	100.00%	4	0	0	#DIV/0!	0	0	0	#DIV/0!	yes	yes	yes	yes	10628
23	100.00%	3	0	0	#DIV/0!	7	2	0	0.00%	yes	yes	yes	yes	9116
49	85.71%	24	3	2	66.67%	6	1	1	100.00%	yes	yes	yes	yes	10098
2	50.00%	NA	NA	NA	#VALUE!	0	0	0	#DIV/0!	yes	yes	yes	yes	10476
31	100.00%	60	33	7	21.21%	0	0	0	#DIV/0!	yes	yes	yes	yes	10475
4	100.00%	2	1	0	0.00%	36	36	2	5.56%	yes	yes	yes	yes	10588
11	100.00%	20	11	1	9.09%	4	4	0	0.00%	yes	yes	yes	yes	10589
18	94.44%	14	7	2	28.57%	8	5	0	0.00%	yes	yes	yes	yes	9010
36	86.11%	25	15	1	6.67%	5	5	0	0.00%	yes	yes	yes	yes	9126
14	100.00%	5	3	1	33.33%	2	1	0	0.00%	yes	yes	yes	yes	8281
58	98.28%	106	54	2	3.70%	46	39	8	20.51%	yes	yes	yes	yes	9975, 9976, 9977, 9978, 9979
13	100.00%	11	6	0	0.00%	5	2	0	0.00%	yes	yes	yes	yes	9167, 9658, 9657, 9659
36	94.44%	22	4	0	0.00%	0	0	0	#DIV/0!	yes	yes	yes	yes	10385, 10386, 10388, 10389, 10390
23	100.00%	13	7	0	0.00%	3	1	1	100.00%	yes	yes	yes	yes	9481
9	100.00%	7	1	1	100.00%	0	0	0	#DIV/0!	yes	yes	yes	yes	
70	68.57%	42	8	2	25.00%	0	0	0	#DIV/0!	yes	yes	no?	yes	10611, 10622, 10609
17	100.00%	0	NA	NA	#VALUE!	14	5	2	40.00%	yes	yes	yes	yes	10587

Clarity #	HMIS Project Name		
	ADVOCAP FDL CoC Rapid Rehousing, ADVOCAP FDL Transitional	ADVOCAP	ADVOCAP Fond du Lac Rapid Rehousing
	ADVOCAP TC Permanent Supportive Housing	ADVOCAP	Winnebagoland PSH
	ADVOCAP TC CoC Rapid Re-housing	ADVOCAP	Winnebagoland Rapid Rehousing
	ADVOCAP Winnebagoland CoC Rapid Rehousing	ADVOCAP	COC Winnebagoland Rapid Rehousing
	CACSCW Transitional Housing Jefferson County	CACSCW	Jefferson County TH
	CACSCW Waukesha Project WISH PSH	CACSCW	Project WISH
	CAI RRH	CAI	CAI_RRH
	CAI PSH	CAI	CAI_PSH
	ADVOCAP Menasha Transitional, Housing Partnership of the Fox Cities COC/SHP THP, The Salvation Army of the Fox Cities - SHP, ADVOCAP Menasha CoC RRH, HP CoC RRH, Sal Val CoC RRH	City of Appleton	Fox Cities Housing Coalition Rapid Re-Housing
	ADVOCAP Fox Cities Expansion CoC Rapid Rehousing, Pillars, Inc. - CoC Rapid Rehousing Expansion, TSA Salvation Army of the Fox Cities - CoC RRH Expansion	City of Appleton	Fox Cities Housing Coalition Rapid Re-Housing Expansion
	Pillars, Inc. - CoC Rapid Rehousing (New)	City of Appleton	Fox Cities HP Rapid Re-Housing
	Couleecap - Housing First	Couleecap	Housing First PHP
	Couleecap - Housing First PSH II	Couleecap	Housing First II PHP
	CWCAC Project Chance RRH-CoC	CWCAC	Project Chance Rapid Rehousing
	Hebron House - Jeremy House Safe Haven	Hebron House	Jeremy House Safe Haven
	House of Hope Green Bay - CoC Rapid Re-housing Program	House of Hope - Green Bay	Youth Rapid Rehousing
	KHDS KYF Rapid Re-Housing Project, KHDS Supportive Housing Program	KHDS	KYF Rapid Rehousing Project
	KHDS Kenosha Permanent Housing Connections	KHDS	Kenosha Permannet Housing Connections
	KHDS My HOME RRH Project	KHDS	MyHOME Rapid Rehousing Project

	LCAP CoC Rapid Re-Housing - Manitowoc, Sheboygan, COC RRH Door/Kewaunee	Lakeshore CAP	RRH
	Lss of Eau Claire - CoC Rapid Re-Housing	Lutheran Social Services	Welcome Home Eau Claire (RRH)
	NEWCAP Housing First Permanent Supportive Housing	Newcap	SHP Housing First
	NEWCAP Brown County COC PSH Households without children	Newcap	Brown County PSH Individuals
	Newcap Brown County COC PSH Families	Newcap	Brown County PSH Families
	NEWCAP Brown County COC RRH Youth	Newcap	Brown County Youth RRH Project
	NCCAP Permanent Supportive Housing	NCCAP	PSH
	NWCSA PSH	NWCSA	PSH
	Housing Partnership It Takes A Village CoC SHP PSH	Pillars	It takes a Village PSH
	The Salvation Army of St. Croix County - Permanent Supportive Housing	The Salvation Army	Permanent Supportive Housing
	Walworth County Housing Authority - Hartwell	Walworth County Housing Authority	Hartwell Street Apartments
	West CAP Transitional Housing - Pepin, Barron, Polk, Dunn, Chippewa, Pierce, St. Croix; West CAP COC RRH II - Barron, Chippewa, Dunn, Pepin, Pierce, Polk, St. Croix	West CAP	West CAP Rapid Rehousing II
	West CAP Permanent Supportive Housing-Chippewa, Barron, Dunn	West CAP	West CAP Permanent Supportive Housing
	West CAP Permanent Supportive Housing II - Chippewa, Dunn, Pierce, Polk, St. Croix	West CAP	West CAP Permanent Supportive Housing II
	Western Dairyland Permanent Supportive Housing	Western Dairyland	PSH 1
	Western Dairyland Permanent Supportive Housing 3	Western Dairyland	PSH 3
	ADVOCAP TC BOS DV Rapid Re-housing, NEWCAP Northeast BOS DV Rapid Rehousing Project, NWCSA BOS DV Rapid Re-Housing	WI Balance of State CoC	RRH Project
	YWCA La Crosse RRH	YWCA La Crosse	Rapid Rehousing

<b>Action Plan Scoring</b>	
<b>Criteria Threshold</b>	<b>Description</b>
5 pts	Coalition set goals, fully met those goals, and created new goals
4 pts	Coalition set goals, fully met some goals and made progress on other goals, and created new goals or expanded clearly on original unmet goals
3 pts	Coalition set goals, did not meet any goals, but provided explanation as to why, is continuing to work on these, and has set other goals and/or expanded the unmet ones
2 pts	coalition set goals, did not meet any goals, provided minimal explanation and does not plan to continue addressing or meeting these goals, has set new goals.
1 pt	Coalition set goals, did not meet any goals, did not provide any explanation or identify a reason, has set new goals
0 pts	Coalition did not set goals and/or has not set new goals

<b>Housing First - HMIS Reports</b>	
Exits to homelessness	% of households that exited to a non-homeless situation
Reasons for exit	% of households that meet the housing first criteria. This includes reasons other than non-payment of rent, non-compliance with program rules, or disagreement with rules/persons



<b>Coordinated Entry</b>	
Findings Issued	Scoring is based on whether or not the organization had findings and when they did, how long did it take to resolve them
Timely Follow Up	Scoring is based on whether the agency's follow ups are completed (not expired)
Accurate Referrals	Scoring is based on whether the agency's referral data is complete and accurate

<b>Coordinated Entry Bonus Points</b>
A coalition receives bonus points if agencies that are not required to use CE are referring people to the prioritization list and/or using the list to fill project openings.
Housing Program examples include: TBRA, HPP prevention, HPP rapid rehousing, mainstream vouchers, other housing programs
Vet examples: VASH, VORP, other veteran specific programs
Additional: police department, school districts, PHA, human services, workforce resource, hospitals, other systems of care; other shelter or motel voucher programs that do not receive ESG or required to use CE

### Housing First - Monitoring Assessment

Access to housing	Projects are low-barrier at entry. Households are not denied for access within the housing first guidelines. Participant-centered intake process. Compliant with equal access policy.
Participant input	Staff are educating participants on housing first and tenants are informed of their full rights and responsibilities as tenants. Agencies and staff are creating formal opportunities for participant input and feedback about the project.
Leasing or Rental Assistance	Housing is considered permanent. Participant choice in unit location. Full tenant rights, including but not limited to no clauses that would be different than any other tenant; tenants are educated on their lease; eviction avoidance
Services	Participant choice in services. Participant-centered planning, case plan development and goals. Services continually offered even if temporary change in housing status (i.e. short stay in institution). Services offered up to 6 months after exit. Effective services are offered and staff are trained in effective strategies known to increase stability and form trusting relationships (i.e. harm reduction, motivational interviewing, trauma-informed approaches, strengths-based).

## **Board Approved Policy Decisions & Exceptions**

HMIS grant will be placed on Tier 1, at the bottom of the scorable projects. SSO CE (DV and non) will be placed on Tier 1, after the HMIS grant.

New projects created with reallocated relinquished funds will be placed after the renewable projects on Tier 1. BONUS projects will be placed on the top of Tier 2.

To be used in scoring, the APR submission must be accepted by HUD in SAGE. If there is an issue, confirmed by the HUD Milwaukee Field Office, the agency must notify the CoC Director. Limited, case-by-case, exceptions may be made.

New and first year renewals shall be exempt from scoring in the category of "Effective Use of Federal Funds" and "Unit Utilization" and will receive full points for each of those criteria.

If an agency cannot access eLOCCS due to contractual issues with HUD, the agency is responsible to provide evidence of this situation to the CoC Director. If sufficient proof is provided, the agency will be exempt from the category of "eLOCCS Drawdown Rates" and receive full points.

For reoccurrence rate (SPM): if a project has no exits, the project will receive 3 points. If a project had 1 or 2 participants exit, the project will receive a minimum of 3 points. If a project had 3-4 participants exit, the project will receive a minimum of 2 points.

For chronic homeless: if a project can demonstrate that there were no chronic homeless persons on the CE list, they project would be exempt and receive full points.

**CoC Project Scoring Tool 2021-FINAL-No Data Collected**

<b>These grants are not scored but renewable. These grants are placed on the Tier per Board Decision.</b>	
Institute for Community Alliances	Wisconsin HMIS Project Renewal
Wisconsin Balance of State CoC	Supportive Services Only - Coordinated Entry
Wisconsin Balance of State CoC	Supportive Services Only - Coordinated Entry DV

<b>Requirements for All Projects</b>	<b>Which Grant?</b>	<b>Point in Time January 2021</b>	<b>Point in Time July 2021</b>	<b>eLOCCS</b>
WI Balance of State CoC	SSO, SSO DV, DV RRH	X	X	X
Institute for Community Alliances	HMIS			X
Brown - Newcap	SSO, SSO DV	X	X	NA
Brown - Golden House	DV RRH	X	X	NA
Central - Renewal Unlimited	SSO, SSO DV	X	X	NA
Coulee - Couleecap	SSO, SSO DV	X	X	NA
Dairyland - Western Dairyland	SSO, SSO DV	X	X	NA
Fox Cities- City of Appleton	SSO, SSO DV	X	X	NA
Kenosha - KHDS	SSO, SSO DV	X	X	NA
Kenosha - Women & Children	DV RRH	X	no	NA
Lakeshore - LCAP	SSO, SSO DV	X	X	NA
North Central - NCCAP	SSO, SSO DV	X	X	NA
NE - Newcap	SSO, SSO DV, DV RRH	X	X	NA
NWISH - Newcap	SSO, SSO DV, DV RRH	X	X	NA
NW - NWCSA	SSO, SSO DV, DV RRH	X	X	NA
Ozaukee - FP Ozaukee Cty	SSO, SSO DV	X	X	NA
Rock Walworth - CAI	SSO, SSO DV	X	X	NA
Rural North - TSA Burnett	SSO, SSO DV	X	X	NA
Southwest - SWCAP	SSO, SSO DV	X	X	NA
Washington - FP Washington Cty	SSO, SSO DV	X	X	NA
Waukehsa - HAC	SSO, SSO DV	X	X	NA
West Central - West CAP	SSO, SSO DV	X	X	NA
WinnebagoLand - ADVOCAP	SSO, SSO DV, DV RRH	X	X	NA
End Domestic Abuse	SSO DV	no	no	NA

## Wisconsin Balance of State Continuum of Care Board Scoring Tool (FY2021)

### **FINAL**

Rank	Agency	Program	Type	Score (%)	FY21 Funds Requested - GIW	Tiebreaker
1	Walworth County Housing Authority	Hartwell Street Apartments	PSH	91.61%	\$70,810	\$5,446.92
2	West Central Wisconsin Community Action Agency, Inc.	West CAP Permanent Supportive Housing	PSH	87.10%	\$165,469	\$11,277.36
3	Coulecap, Inc.	Coulecap Housing First Permanent Housing Program	PSH	86.55%	\$238,694	\$11,475.40
4	ADVOCAP, Inc.	ADVOCAP Fond du Lac Rapid Rehousing	RRH	83.63%	\$98,604	\$3,964.00
5	The Salvation Army	Permanent Supportive Housing	PSH	83.04%	\$278,688	\$7,567.80
6	Kenosha Human Development Services, Inc.	MyHOME Rapid Rehousing Project	RRH	83.04%	\$158,603	\$24,253.83
7	City of Appleton	Fox Cities Housing Coalition RRH Program	RRH	82.53%	\$184,524	\$26,732.57
8	Coulecap, Inc.	Coulecap Housing First II PSH	PSH	82.46%	\$392,915	\$6,825.69
9	Pillars, Inc	It Takes a Village Permanent Supportive Housing Program	PSH	82.46%	\$187,255	\$8,588.52
10	Community Action, Inc. of Rock & Walworth Counties	CAI_RRH	RRH	81.29%	\$481,305	\$11,498.63
11	Kenosha Human Development Services, Inc.	Kenosha Permanent Housing Connections	PSH	81.29%	\$410,798	\$13,121.13
12	Newcap, Inc.	SHP Housing First	PSH	80.70%	\$208,432	\$7,687.46
13	Kenosha Human Development Services, Inc.	KYF Rapid Rehousing Project	RRH	80.12%	\$144,303	\$14,580.33
14	House of Hope Green Bay	House of Hope Youth Rapid Re-Housing	RRH	80.10%	\$180,026	\$55,464.67
15	Community Action Coalition For South Central Wisconsin,	Project WISH	PSH	79.53%	\$199,327	\$14,751.31
16	North Central Community Action Program, Inc.	NCCAP Permanent Supportive Housing	PSH	76.96%	\$187,801	\$16,483.64
17	Central Wisconsin Community Action Council,	Project Chance Rapid Re-Housing	RRH	76.34%	\$282,520	\$6,618.24
18	Community Action, Inc. of Rock & Walworth Counties	CAI_PSH	PSH	76.34%	\$229,148	\$7,570.76

19	West Central Wisconsin Community Action Agency,	West CAP Rapid Re-Housing	RRH	75.81%	\$358,000	\$17,330.60
20	Lakeshore CAP Inc. of Wisconsin	RRH	RRH	75.44%	\$137,211	\$5,245.08
21	West Central Wisconsin Community Action Agency,	West CAP Permanent Supportive Housing II	PSH	75.44%	\$650,946	\$11,409.67
22	Western Dairyland Economic Opportunity Council, Inc.	Western Dairyland PSH 1	PSH	74.27%	\$272,497	\$12,406.76
23	Newcap, Inc.	Brown County Youth RRH Project	RRH	73.10%	\$373,042	\$29,198.83
24	Newcap, Inc.	Brown County PSH Individuals	PSH	72.51%	\$930,132	\$11,690.72
25	City of Appleton	Fox Cities HP Rapid Re-Housing Program	RRH	71.35%	\$59,060	\$30,448.00
26	Western Dairyland Economic Opportunity Council, Inc.	Western Dairyland PSH 3	PSH	70.76%	\$196,339	\$17,177.36
27	ADVOCAP, Inc.	Winnebagoland PSH	PSH	70.18%	\$135,355	\$14,687.33
28	ADVOCAP, Inc.	Winnebagoland Rapid Rehousing	RRH	69.59%	\$269,068	\$12,088.00
29	Hebron House of Hospitality, Inc	Jeremy House Safe Haven	SH	68.39%	\$118,755	\$118,755.00
30	Community Action Coalition For South Central Wisconsin, Inc.	Jefferson County Transitional Housing	TH	68.28%	\$168,164	\$11,210.93
31	Northwest Wisconsin Community Services Agency Inc.	NWCSA PSH	PSH	68.06%	\$122,074	\$4,481.42
32	Lutheran Social Services of Wisconsin and Upper Michigan, In	Welcome Home Eau Claire	RRH	68.03%	\$94,276	NA
33	City of Appleton	Fox Cities Housing Coalition RRH Program Expansion	RRH	65.86%	\$79,379	NA
34	Wisconsin Balance of State Continuum of Care, Inc.	WIBOSCOC RRH Project	RRH	65.61%	\$1,065,123	\$ 100,266.30
35	ADVOCAP, Inc.	CoC Winnebagoland Rapid Rehousing	RRH	63.16%	\$120,548	\$ 16,964.00
36	Institute for Community Alliances	Wisconsin HMIS Project Renewal	HMIS	HMIS	\$371,429	NA
37	Wisconsin Balance of State Continuum of Care, Inc.	WIBOSCOC Supportive Services for Coordinated Entry	SSO	CE	\$640,469	NA

38	Wisconsin Balance of State Continuum of Care, Inc.	WIBOSCOC Supportive Services for Coordinated Entry DV	SSO	CE	\$176,000	NA
39	Newcap, Inc.	Brown County PSH-families	PSH	1st year renewal	\$66,488	NA
40	Wisconsin Balance of State Continuum of Care, Inc.	WIBOSCOC Supportive Services for Coordinated Entry Expansion	SSO	CE - NEW	\$77,466	NA
<b>Total ARD (GIW) = \$10,581,043 (Tier 1 is 100%)</b>					<b>Tier 1 Total</b>	<b>10,581,043</b>

Tier 2						
41	Western Dairyland	Home 4 Ever	PSH	New - Bonus	\$237,636	NA
42	House of Hope	House of Hope Youth Rapid Re-Housing Expansion	RRH	New - Bonus	\$147,856	NA
43	Pillars	It Takes a Village Permanent Supportive Housing Program Expansion	PSH	New - Bonus	\$205,628	NA
44	Wisconsin Balance of State Continuum of Care, Inc.	WIBOSCOC RRH Project - Expansion	RRH	New - DV Bonus	\$1,773,359	NA
					<b>Tier 2 Total</b>	<b>\$2,364,479</b>

Tier 2 = Bonus

DV Bonus: \$1,773,359

PH Bonus: \$591,120

Voluntary Relinquishment of Funds					
	YWCA La Crosse	YWCA Rapid Rehousing	RRH	87.76%	\$77,466

		<b>TOTAL</b>			<b>\$77,466</b>
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<b>Voluntary Reallocation of Funds - Transition Grants (new)</b>					
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		<b>TOTAL</b>			<b>\$0</b>

<b>Reallocated Funds</b>					
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		<b>TOTAL</b>			<b>\$0</b>

<b>NEW PROJECTS</b>					
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	Western Dairyland	Home 4 Ever	PSH	New - Bonus	\$237,636
	House of Hope	House of Hope Youth Rapid Re-Housing Expansion	RRH	New - Bonus	\$147,856
	Pillars	It Takes a Village Permanent Supportive Housing Program	PSH	New - Bonus	\$205,628
	Wisconsin Balance of State Continuum of Care, Inc.	WIBOSCOC RRH Project - Expansion	RRH	New - DV Bonus	\$1,773,359
	Wisconsin Balance of State Continuum of Care, Inc.	WIBOSCOC Supportive Services for Coordinated Entry Expansion	SSO	New - Reall	\$77,466
		<b>TOTAL</b>			<b>\$2,441,945</b>



## House of Hope - Green Bay: RRH Project - Scoring Card 2021

Agency Name	Project Name	APR Grant Year	APR Deadline	HUD APR - SAGE	Accepted by HUD Milw. FO	Board Req.	Proj. App.	Action Plan
House of Hope - Green Bay	Youth Rapid Rehousing	8/1 - 7/31	10.29.20	12.9.20	9.17.21	yes	yes	3

Total award	Total Spent	Unspent Funds	% of Grant Return	% of Grant Spent	Unit Ut. Av.	Total # people	Total x 15	# DC errors	DC Error %
\$166,394.00	\$122,973.00	\$43,421.00	26.10%	73.90%	95.83%	21	315	0	0.00%

eLOCCS Draw	H1st - Exits to Homelessness	H1st - Reasons for Exit	Monitor - Access	Monitor - Client	Monitor - Leasing or rental	Monitor - Services
yes	94.44%	100.00%	5	3	5	3

Total Clients	Total Adults	Leavers	Leavers minus Deceased	Exit to PH Destination	PSH - Stayers	Math	Housing Stability %	Earned	Total	Increase Cash Income %
21	15	3	3	3	NA	NA	100.00%	4	8	50.00%

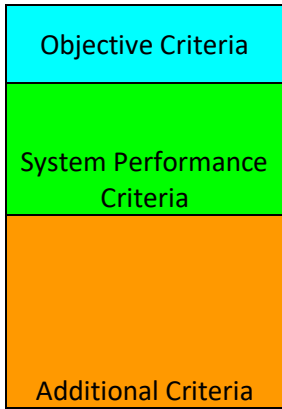
Non-earned	Total	Increase Non-Cash Income %	Non-Cash Benefits	Total	NC %	Has health insurance	Total	HI %
0	8	0.00%	4	8	50.00%	11	12	91.67%

RR Report - Number of Leavers	RR Report - Number of Leavers that exited to PH	Returns	Reoccur RR%	Reoccur SPM - Total Exits	Reoccur SPM - Exits to PH	Reoccur SPM - # returns	Reoccur SPM %
6	5	1	20.00%	0	0	0	#DIV/0!

TH total	# < 1 Year	% < 1 year	# HH enrolled	# enrolled in 2021	Total	# HH housed	% that had a move in date	H<90	% that had <90 days
			22	10	12	10	83.33%	9	90.00%

% Chronic Clients	% Disabled	% Living Situation	% No Income	% Entries with Assessment Score
36.00%	64.00%	36.00%	54.55%	93.94%

Findings	Timely Follow Up	Accurate Referrals	BONUS - # agencies not required	Part. In Jan. 2021	Submit Jan. PIT data	Part. In July 2021	Submit July PIT data
within 30 days	90%	98%	1 project	yes	yes	yes	yes



	Information from CoC Project Scoring Tool Explanation	Column Used	Result	Points Awarded	Total Points Possible
<b>SAGE APR on time (0)</b>	If the project is submitted on time, 0 points are awarded. If the project is submitted late, -2 point penalty assigned.	Accepted by HUD Milw. FO	late	penalty - 2	0
<b>Board Request (0)</b>	If the project submitted the CoC's request for additional information to be used in the CoC consolidated application on time, 0 points are awarded. If the submission is late or missing, -2 point penalty assigned.	Board Req.	on time	0	0
<b>Project App. on time (0)</b>	If the project was submitted on time in esnaps, 0 points awarded. If the project application was submitted late, -2 point penalty assigned.	Proj. App.	on time	0	0
<b>Action Plan (5)</b>	A rubric is used to assign points to the coalition's action plan. See CoC Project Scoring Tool Explanation for more information (page 3).	Action Plan	3	3	5
<b>Non-Part Jan. PIT (0)</b>	Non-participation by a CoC-funded agency in overnight street/known location count during the January PIT - penalty applies to the agency only.	Part. In Jan. 2021	yes	0	0
<b>Data Jan. PIT (0)</b>	Late submission of final deadline for January PIT data - applied to the entire coalition.	Submit Jan. PIT data	yes	0	0
<b>Non-Part July PIT (0)</b>	Non-participation by a CoC-funded agency in overnight street/known location count during the July PIT - penalty applies to the agency only.	Part. In July 2021	yes	0	0
<b>Data July PIT (0)</b>	Late submission of final deadline for July PIT data - applied to the entire coalition.	Submit July PIT data	yes	0	0

	Information from CoC Project Scoring Tool Explanation	Column Used	Result	Points Awarded	Total Points Possible
<b>Effective Use (5)</b>	Did the project spend all of the CoC funds? Data reviewed from most recently submitted APR in SAGE.	% of Grant Spent	73.90%	0	5
<b>Unit Utilization (5)</b>	Were the project units filled during the grant year? Data reviewed from most recently submitted APR in SAGE.	Unit Ut. Av.	95.83%	5	5
<b>Data Complete (5)</b>	Did the project have complete data? What is the percentage of don't know, missing, or refused? Data reviewed from most recently submitted APR in SAGE.	DC Error %	0.00%	5	5
<b>eLOCCS (5)</b>	Did the project draw down funds at least quarterly? Data reviewed from HUD provided ELOCCS report.	eLOCCS Draw	yes	5	5
<b>HF-exits (5)</b>	What is the percentage of exits to a desintation other than homeless? Data reviewed from HMIS report.	H1st - Exits to Homelessness	94.44%	4	5
<b>HF-reasons (5)</b>	What is the percentage of exits with a reason for exit that meets criteria? See CoC project Scoring Tool Explanation for more info (page 5-6). Data reviewed from HMIS report.	H1st - Reasons for Exit	100%	5	5
<b>HF-access (5)</b>	Compliance level for Housing First Monitoring Assessment: Access to Housing. See CoC project Scoring Tool Explanation for more info (page 5-6). Assessment completed by CoC staff.	Monitor - Access	5	5	5
<b>HF-input (5)</b>	Compliance level for Housing First Monitoring Assessment: Participant Input. See CoC project Scoring Tool Explanation for more info (page 5-6). Assessment completed by CoC staff.	Monitor - Client	3	3	5
<b>HF - L/R (5)</b>	Compliance level for Housing First Monitoring Assessment: Leasing/Rental Assistance. See CoC project Scoring Tool Explanation for more info (page 5-6). Assessment completed by CoC staff.	Monitor - Leasing or rental	5	5	5
<b>HF-Services (5)</b>	Compliance level for Housing First Monitoring Assessment: Services. See CoC project Scoring Tool Explanation for more info (page 5-6). Assessment completed by CoC staff.	Monitor - Services	3	3	5

	Information from CoC Project Scoring Tool Explanation	Column Used	Result	Points Awarded	Total Points Possible
<b>Housing Stability (8)</b>	What is the percentage of housing stability? This is calculated for PSH by including stayers & those exiting to other PH destination; for RRH and TH it is calculated only be number of exits to PH. Data reviewed from most recently submitted APR in SAGE.	Housing Stability %	100%	8	8
<b>Increase E Income (8)</b>	What is the percentage of clients with increase cash income? This is calculated based on both stayers and leavers for all project types. Data reviewed from most recently submitted APR in SAGE.	Increase Cash Income %	50%	8	8
<b>Increase NE income (8)</b>	What is the percentage of clients with increase in non-employment income? This is calculated based on both stayers and leavers for all project types. Data reviewed from most recently submitted APR in SAGE.	Increase Non-Cash Income %	0%	0	8
<b>Non Cash benefits (8)</b>	What is the percentage of clients enrolled in non-cash benefits? This is calculated based on both stayers and leavers for all project types. Data reviewed from most recently submitted APR in SAGE.	NC %	50%	6	8
<b>Health Insurance (8)</b>	What is the percentage of clients enrolled in health insurance? This is calculated based on both stayers and leavers for all project types. Data reviewed from most recently submitted APR in SAGE.	HI %	91.67%	8	8
<b>Reocc-RR (8)</b>	What is the reoccurrence rate for the project? This is the same for all project types. Data reviewed from an HMIS data report - one year window.	Reoccur RR%	20%	1	8
<b>Reocc-SPM (8)</b>	What is the reoccurrence rate for the project? This is the same for all project types. Data reviewed from an HMIS data report - same metric as SPM.	Reoccur SPM %	0	3	8
<b>LOTH: #1 (8)</b>	What is the percentage of clients that were housed within 90 days of enrollment? The calculation is the same for PSH and RRH. For TH, what is the percentage of client that were in the project for 12 months or less. Data reviewed from an HMIS data report for PSH and RRH. Data reviewed from the most recently submitted APR in SAGE for TH.	% that had a move in date	83.33%	8	8
<b>LOTH: #2 (8)</b>	What is the percentage of clients that have a move-in date after enrollment? The calculation is the same for PSH and RRH. For TH, this is a similar question to LOTH #1 just a different percentage. Data reviewed from an HMIS data report for PSH and RRH. Data reviewed from the most recently submitted APR in SAGE for TH.	% that had <90 days	90%	8	8

	Information from CoC Project Scoring Tool Explanation	Column Used	Result	Points Awarded	Total Points Possible
<b>CH (8)</b>	What is the percentage of new clients that meet the CH definition? This is the same for all project types. Data reviewed from an HMIS data report.	% Chronic Clients	36%	8	8
<b>Dis (8)</b>	What is the percentage of stayers and leavers (adults) with 1 or more disability? This is the same for all project types. Data reviewed from an HMIS data report.	% Disabled	64%	8	8
<b>PNMHH (8)</b>	What is the percentage of clients that entered from a place not meant for human habitation? This is the same for all project types. Data reviewed from an HMIS data report.	% Living Situation	36%	8	8
<b>No income (8)</b>	What is the percentage of clients that had 0 income upon entry into the project? This is the same for all project types. Data reviewed from an HMIS data report.	% No Income	54.55%	8	8
<b>VI SPDAT (8)</b>	What is the percentage of clients who entered after 4/1/16 (when CE began) with a VI-SPDAT score? This is the same for all project types. Data reviewed from an HMIS data report.	% Entries with Assessment Score	93.94%	8	8
<b>Findings (8)</b>	Did the project have findings issued at the most recent coordinated entry monitoring? This is the same for all project types. Data provided by CoC staff.	Findings	w/in 30	6	8
<b>Follow up (8)</b>	What is the percentage of follow-ups in coordinated entry for the coalition that are completed (not expired)? This is the same for all project types. Data provided by CoC staff.	Timely Follow Up	90%	6	8
<b>Referrals (8)</b>	What is the percentage of referral data in coordinated entry for the coalition that is complete and accurate? This is the same for all project types. Data provided by CoC staff.	Accurate Referrals	98%	8	8



	Information from CoC Project Scoring Tool Explanation	Column Used	Result	Points Awarded	Total Points Possible
<b>TOTAL Earned</b>	What is the total amount of points the project earned?			153	191
<b>CE BONUS (up to 6)</b>	Bonus points are awarded to projects within a coalition that can demonstrate that agencies not required to use CE are referring people to the prioritization list and/or using the prioritization list to fill project openings. See CoC Project Scoring Tool Explanation for more information (page 9-10).	BONUS - # agencies not required	1 project	2	up to 8
<b>Total earned plus BONUS</b>	What is the total amount of points the project earned plus the number of CE bonus points awarded?			155	
<b>PENALTY</b>	What is the total number of penalty points the project was assigned?			minus 2	
<b>Total earned plus BONUS Minus Penalty</b>	What is the total amount of points the project earned plus the number of CE bonus points awarded, then subtract the total number of penalty points assigned?			153	
<b>TOTAL Possible</b>	What is the total number of possible points this agency could have received?			191	
<b>Percentage Score</b>	What is the project's score (percentage of total possible)?			80.10%	

Tiebreaker Calculation						
Agency	Type	Program Name	Total Award \$	Exits to PH	# Leavers	Cost Per Successful Outcome
House of Hope Green Bay	RRH	House of Hope Youth Rapid Re-Housing	\$166,394.00	3	3	\$55,464.67